

SYNOPSIS  
Bid No. 2013-053-6361 - Annual Contract  
for Janitorial Services for the Downtown  
Campus of Buildings

Contract period 9/1/13 - 8/31/14  
Buyer: Sam Cooper 214-653-6304

Oriental Building  
Services  
2526 Manana, Suite 208  
Dallas, TX 75220  
Steve Gye  
Tel: 469-522-0001  
Fax: 469-522-0003

DESCRIPTION: Est. Qty. Awarded Firm

NOTE: Dallas County does not guarantee  
any quantities (cleanable square footage) to  
be serviced or purchased under this contract.  
The quantities (cleanable square footage)  
indicated in the bid are based on prior year  
data and may not reflect the actual quantity  
required during the duration of the contract.

Cost of Janitorial Services - per the terms  
and conditions set forth in the bid  
solicitation this includes the general and  
technical requirements and cleaning  
schedule matrix.

1. Location: George L. Allen Sr. Courts, Building, 600 Commerce St., Dallas, Texas 75202	408,069	square feet		\$0.023	\$112,627.04
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			14		
2. Location: George L. Allen Sr. Courts Building - Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas 75202	26,880	square feet		0.0385	\$12,418.56
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			1		
3. Location: Records Building Complex, 501 and 509 Main Street, Dallas, Texas 75202	128,161	square feet		\$0.023	\$35,372.44
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			4		
4. Location: Administration Building, 411 Elm St., Dallas, Texas 75202	39,996	square feet		\$0.023	\$11,038.90
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			1		

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Contract period 9/1/13 - 8/31/14  
Buyer: Sam Cooper 214-653-6304

DESCRIPTION: Est.  
Qty.

Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.

5. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s): George L. Allen Sr. Courts Bldg., Records Bldg., and Administration Bldg.

Note to All Bidders: The extension price will be divided by the number twelve (12) to calculate the monthly cost for all on-site daytime janitorial personnel. Also, Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.

6. Optional Services (As Requested by Dallas County Project Coordinator or Designee)

Specify cost for Additional Service Hour: \$26.50/hr.  
This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract: \$\_\_\_\_\_/per hour

7. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details 3.5%

Total \$ 297,960.94

Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts

Specify the name and telephone number of the account representative who will be handling this account

Specify the Alternative (Back-up) Contact Person and telephone number who will be handling this account

Oriental Building  
Services  
2526 Manana, Suite 208  
Dallas, TX 75220  
Steve Gye  
Tel: 469-522-0001  
Fax: 469-522-0003

Awarded Firm

Nixon Shum  
Tel: 469-522-0001  
nshum@obsusa.net

Sang Gye  
Tel: 469-522-0001  
obsco@msn.com

TABULATION SHEET  
Bid No. 2013-053-6361 - Annual Contract  
for Janitorial Services for the Downtown  
Campus of Buildings  
Opening Date: 29-July-2013

DESCRIPTION: Est.  
Qty.

NCTRCA Certified Vendor (M/Wbe)  
Dallas County Taxpayer?  
EE01 Form Returned?  
Addendum(s) returned?

NOTE: Dallas County does not guarantee  
any quantities (cleanable square footage) to  
be serviced or purchased under this contract.  
The quantities (cleanable square footage)  
indicated in the bid are based on prior year  
data and may not reflect the actual quantity  
required during the duration of the contract.

Cost of Janitorial Services - per the terms  
and conditions set forth in the bid  
solicitation this includes the general and  
technical requirements and cleaning  
schedule matrix.

1. Location: George L. Allen Sr. Courts, Building, 600 Commerce St., Dallas, Texas 75202	408,069	square feet	0.04273	\$209,241.46	0.035	\$171,388.98	0.0428	\$209,584.24	0.052	\$254,635.06
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio	13				15		19		18	
2. Location: George L. Allen Sr. Courts Building - Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas 75202	26,880	square feet	\$0.06836	\$22,050.20	\$0.047	\$15,160.32	0.0426	\$13,741.06	0.07	\$22,579.20
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio	1				2		1		2	

VENDOR #1  
Ambassador Services,  
LLC  
  
5315 B. Cyprus Creek  
Pkwy #124  
Houston, TX 77069  
Richard Gaubert  
Tel: 713-535-9092  
Fax: 832-324-7790

No  
No  
Yes  
Yes

VENDOR #2  
American Facility  
Services, Inc.  
  
1325 Union Hill  
Industrial Ct., Suite A  
Alpharetta, GA 30004  
Kevin McCann  
Tel: 770-740-1613  
Fax: No number listed

No  
  
Yes  
Yes

VENDOR #3  
D&A Building Services,  
Inc.  
  
401 S. Sherman St. Suite  
201  
Richardson, TX 75081  
Albert Sarabasa  
Tel: 972-664-1823  
Fax: 972-664-1849

Yes  
Yes  
Yes  
No

VENDOR #4  
James Enterprise  
  
706 N. Hwy 67  
  
Cedar Hill, TX 75104  
JoAnna James  
Tel: 469-272-0021  
Fax: 972-293-1010

Yes  
Yes  
Yes  
Yes

TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings Opening Date: 29-July-2013			VENDOR #1 Ambassador Services, LLC  5315 B. Cyprus Creek Pkwy #124 Houston, TX 77069 Richard Gaubert Tel: 713-535-9092 Fax: 832-324-7790		VENDOR #2 American Facility Services, Inc.  1325 Union Hill Industrial Ct., Suite A Alpharetta, GA 30004 Kevin McCann Tel: 770-740-1613 Fax: No number listed		VENDOR #3 D&A Building Services, Inc.  401 S. Sherman St. Suite 201 Richardson, TX 75081 Albert Sarabasa Tel: 972-664-1823 Fax: 972-664-1849		VENDOR #4 James Enterprise  706 N. Hwy 67  Cedar Hill, TX 75104 JoAnna James Tel: 469-272-0021 Fax: 972-293-1010				
DESCRIPTION:	Est. Qty.												
3. Location: Records Building Complex, 501 and 509 Main Street, Dallas, Texas 75202	128,161	square feet	\$0.051577	\$79,321.92		\$0.035	53827.62		0.0458	\$70,437.29		0.052	\$79,972.46
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			5			5			8			5	
4. Location: Administration Building, 411 Elm St., Dallas, Texas 75202	39,996	square feet	\$0.04997	\$23,983.20		\$0.045	\$21,597.84		0.0442	\$21,213.88		\$0.052	\$24,957.50
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			2			2			2			2	
Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.													
5. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s): George L. Allen Sr. Courts Bldg., Records Bldg., and Administration Bldg.	14,056	hours	\$13.40	\$188,350.400		\$12.25	\$172,186.00		\$9.50	\$133,532.000		\$10.00	\$140,560.00

**TABULATION SHEET**

**Bid No. 2013-053-6361 - Annual Contract  
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Campus of Buildings**

**Opening Date: 29-July-2013**

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Qty.**

**Note to All Bidders: The extension price  
will be divided by the number twelve (12) to  
calculate the monthly cost for all on-site  
daytime janitorial personnel. Also, Dallas  
County will only pay for services rendered.  
Deductions will apply in the event of  
absenteeism at the hourly rate. All on-site  
Daytime Janitorial Personnel must sign-  
in/login and sign-out/logout daily.**

*6. Optional Services (As Requested by Dallas  
County Project Coordinator or Designee)*

Specify cost for Additional Service Hour:  
This line is for special scheduled events and  
emergency-type services, such as responding  
to a roof leak during periods when there is no  
company staff on-site (i.e., early morning or  
late evening hours or weekends). Services  
provided in such circumstances must be  
requested by the Project Coordinator or  
designee, and will be charged to the  
contingency line in the contract:  
\$\_\_\_\_\_/per hour

7. Specify Cost for Performance Bond (if  
any), please refer to insurance requirements  
for details

**Total** **\$522,947.18**

Specify any additional comments/cost/etc.  
included with your bid proposal, if applicable:

Should your firm be awarded this contract,  
describe what (if any) portion of the bid  
requirements will be subcontracted out:

**VENDOR #1**  
Ambassador Services,  
LLC

5315 B. Cyprus Creek  
Pkwy #124  
Houston, TX 77069  
Richard Gaubert  
Tel: 713-535-9092  
Fax: 832-324-7790

\$19.00/hr.

3.0%

Total Cost (Annual)  
\$529642.70. No other  
cost.

No portion of this  
contract will be  
subcontracted out.

**VENDOR #2**  
American Facility  
Services, Inc.

1325 Union Hill  
Industrial Ct., Suite A  
Alpharetta, GA 30004  
Kevin McCann  
Tel: 770-740-1613  
Fax: No number listed

\$14.00/hr.

1.2%

No Comments

No comments

**VENDOR #3**  
D&A Building Services,  
Inc.

401 S. Sherman St. Suite  
201  
Richardson, TX 75081  
Albert Sarabasa  
Tel: 972-664-1823  
Fax: 972-664-1849

\$9.50/hr.

3.0%

No Comments

N/A

**VENDOR #4**  
James Enterprise

706 N. Hwy 67  
  
Cedar Hill, TX 75104  
JoAnna James  
Tel: 469-272-0021  
Fax: 972-293-1010

\$16.00/hr.

3.0%

No comments

Supplies, floor care,  
carpet cleaning

**TABULATION SHEET**

**Bid No. 2013-053-6361 - Annual Contract  
for Janitorial Services for the Downtown  
Campus of Buildings**

**Opening Date: 29-July-2013**

**DESCRIPTION:** **Est.  
Qty.**

Specify Prompt/Early Payment Discount  
Terms (if any): Payment terms with no  
discount are Net 30 days, upon receipt of  
proper invoice and verification that the  
services and products have been completed in  
accordance with specification requirements in  
the Dallas County Auditor's Office. The  
award of this bid will not be based on  
prompt/early payment discounts

**Please answer the questions listed below**

Is the required reference information included  
with your proposal?

Did your company check Dallas County  
website  
(<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums,  
updates, and/or changes to the bid  
solicitation?

Specify the name and telephone number of  
the account representative who will be  
handling this account

Specify the Alternative (Back-up) Contact  
Person and telephone number who will be  
handling this account

Dallas County may elect to award this  
solicitation to both a primary and secondary  
contractor. Should Dallas County  
chose this option, would your firm be willing  
to serve as secondary contractor for janitorial  
services based on the same terms, conditions,  
requirements, and pricing stated in bid  
proposal response? Yes\_\_\_ No\_\_\_

Company Legal Name

Company Legal Status (corporation,  
partnership, sole proprietor, etc.)

Is your firm a sole proprietorship doing  
business under a different name:

**VENDOR #1**

Ambassador Services,  
LLC

5315 B. Cyprus Creek  
Pkwy #124  
Houston, TX 77069  
Richard Gaubert  
Tel: 713-535-9092  
Fax: 832-324-7790

0% 30 days

Yes

Yes

Joseph Zillner  
Tel: 832-247-5675  
jzillner@ambassadorllc.  
net

Alex Melgar  
Tel: 832-638-2333  
amelgar@ambassadorllc.  
net

Yes

Ambassador Services,  
LLC  
S-Corporation (LLC)

No

**VENDOR #2**

American Facility  
Services, Inc.

1325 Union Hill  
Industrial Ct., Suite A  
Alpharetta, GA 30004  
Kevin McCann  
Tel: 770-740-1613  
Fax: No number listed

Net 30 days

Yes

Yes

Kevin McCann  
Tel: 770-740-1613  
kmccann@amfacility  
.com

Shawn Hall  
Tel: 512-298-8458  
shall@amfacility.com

Yes

American Facility  
Services, Inc.  
Corporation

No

**VENDOR #3**

D&A Building Services,  
Inc.

401 S. Sherman St. Suite  
201  
Richardson, TX 75081  
Albert Sarabasa  
Tel: 972-664-1823  
Fax: 972-664-1849

0%

Yes

Yes

Antonio Espinel  
Tel: 972-664-1823  
antonio@dabuilding  
services.com

Lidia Garcia  
Tel: 972-664-1823  
lgarcia@dabuilding  
services.com

Yes

D&A Building Services  
Inc.  
Corporate

No

**VENDOR #4**

James Enterprise

706 N. Hwy 67  
  
Cedar Hill, TX 75104  
JoAnna James  
Tel: 469-272-0021  
Fax: 972-293-1010

1%-5 days

Yes

Yes

JoAnna James  
Tel: 469-272-0021  
james\_enterprises@  
sbcglobal.net

Darrell James  
Tel: 469-272-0021  
mjames7408@aol.com

Yes

James Enterprise  
  
Corporation

No

**TABULATION SHEET****Bid No. 2013-053-6361 - Annual Contract  
for Janitorial Services for the Downtown  
Campus of Buildings****Opening Date: 29-July-2013****DESCRIPTION:**  
**Est.**  
**Qty.**If yes, please indicate sole proprietor's name  
and the name you are doing business under:What is your company primary type of  
business:Length of time the company has been in  
business: (must be verifiable):Length of time the company has been in  
janitorial/custodian service business (must be  
verifiable)?What is total number of janitorial service  
employees your company/firm has on staff**Cooperative Purchasing:** Should other  
Governmental Entities decide to participate in  
this contract, would you, the awarded  
Contractor agree that all terms, conditions,  
specifications, and pricing would apply to that  
entity? **Note: All purchases by  
Governmental Entities other than Dallas  
County will be billed directly to that  
Governmental Entity and paid by that  
Governmental Entity. Dallas County will  
not be responsible for other Governmental  
Entity's debt.**Does your firm/company have the required  
insurance coverage stated under SECTION 3 -  
INSURANCE REQUIREMENTS and agree  
to comply with these requirements during the  
duration of this contract?If No, will your firm be able to acquire the  
required coverage within ten (10) days upon  
notification of contract award?**Information on Provision of Health  
Insurance Coverage for Employees**Dallas County may consider the provision of  
health insurance coverage for employees in  
the bid evaluation process (see page 5,  
paragraph 5). Please complete the  
information below to assist in this evaluation.a) Does your company provide health  
insurance coverage to its employees?b) If your company does provide health  
insurance coverage to its employees, does the  
company share in the cost a minimum of:**VENDOR #1**Ambassador Services,  
LLC5315 B. Cyprus Creek  
Pkwy #124  
Houston, TX 77069  
Richard Gaubert  
Tel: 713-535-9092  
Fax: 832-324-7790

N/A

Janitorial Services

5 Years and 9 Months

5 Years and 9 Months

32

Yes

Yes

Yes

Yes

**VENDOR #2**American Facility  
Services, Inc.1325 Union Hill  
Industrial Ct., Suite A  
Alpharetta, GA 30004  
Kevin McCann  
Tel: 770-740-1613  
Fax: No number listed

Janitorial Services

22 Years, Since May  
199122 Years, Since May  
1991

350 Nationwide

Yes

Yes

Yes

**VENDOR #3**D&A Building Services,  
Inc.401 S. Sherman St. Suite  
201  
Richardson, TX 75081  
Albert Sarabasa  
Tel: 972-664-1823  
Fax: 972-664-1849Janitorial, Window  
Cleaning

26 years

26 years

700

No

Yes

Yes

**VENDOR #4**

James Enterprise

706 N. Hwy 67  
  
Cedar Hill, TX 75104  
JoAnna James  
Tel: 469-272-0021  
Fax: 972-293-1010

Building Maintenance

24 years

24 years

110

Yes

Yes

No

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
**for Janitorial Services for the Downtown**  
**Campus of Buildings**  
**Opening Date: 29-July-2013**

**DESCRIPTION:** **Est.**  
**Qty.**

90% for employee only coverage?  
Yes \_\_\_\_\_ No \_\_\_\_\_

65% for family coverage?  
Yes \_\_\_\_\_ No \_\_\_\_\_

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

Please indicate to Dallas County whether the principal company owner is a:

☐ Dallas County Tax Payer  
☐ Other County Tax Payer

Please indicate the manner in which you were notified of this solicitation:

☐ Daily Commercial Record  
☐ Dallas County Website  
☐ Letter from Dallas County Purchasing  
☐ Other: Specify \_\_\_\_\_

**VENDOR #1**  
Ambassador Services,  
LLC  
  
5315 B. Cyprus Creek  
Pkwy #124  
Houston, TX 77069  
Richard Gaubert  
Tel: 713-535-9092  
Fax: 832-324-7790

Yes

Yes

Yes

Yes

X

X

**VENDOR #2**  
American Facility  
Services, Inc.  
  
1325 Union Hill  
Industrial Ct., Suite A  
Alpharetta, GA 30004  
Kevin McCann  
Tel: 770-740-1613  
Fax: No number listed

No

No

Yes

No

Onvia

**VENDOR #3**  
D&A Building Services,  
Inc.  
  
401 S. Sherman St. Suite  
201  
Richardson, TX 75081  
Albert Sarabasa  
Tel: 972-664-1823  
Fax: 972-664-1849

Yes

Yes

Yes

No

X

**VENDOR #4**  
James Enterprise  
  
706 N. Hwy 67  
  
Cedar Hill, TX 75104  
JoAnna James  
Tel: 469-272-0021  
Fax: 972-293-1010

X

X

X

X



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Campus of Buildings**

**Opening Date: 29-July-2013**

**DESCRIPTION:** **Est.  
Qty.**

**NCTRCA Certified Vendor (M/Wbe)**

**Dallas County Taxpayer?**

**EE01 Form Returned?**

**Addendum(s) returned?**

*NOTE: Dallas County does not guarantee  
any quantities (cleanable square footage) to  
be serviced or purchased under this contract.  
The quantities (cleanable square footage)  
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data and may not reflect the actual quantity  
required during the duration of the contract.*

**Cost of Janitorial Services - per the terms  
and conditions set forth in the bid  
solicitation this includes the general and  
technical requirements and cleaning  
schedule matrix.**

1. Location: George L. Allen Sr. Courts, Building, 600 Commerce St., Dallas, Texas 75202	408,069 square feet		0.046	\$225,254.09		0.0511	\$250,227.91		\$0.023	\$112,627.04		\$0.0284	\$139,069.92
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		14			6.5			14				None listed	
2. Location: George L. Allen Sr. Courts Building - Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas 75202	26,880 square feet		\$0.076	\$24,514.56		\$0.05	\$16,128.00		0.0385	\$12,418.56		\$0.0445	\$14,353.92
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		1			2			1				None listed	

**VENDOR #5**

Kemp & Sons General  
Services, Inc.

P.O. Box 24731

Fort Worth, TX 76124

Reginalea Kemp

Tel: 817-457-5367

Fax: 817-457-5368

**VENDOR #6**

Member's Building  
Maintenance, LLC

11363 Denton Drive,  
#127

Dallas, TX 75229

Odes H. Kim

Tel: 972-241-8131

Fax: No number listed

**VENDOR #7**

Oriental Building Services

2526 Manana, Suite 208

Dallas, TX 75220

Steve Gye

Tel: 469-522-0001

Fax: 469-522-0003

**VENDOR #8**

3H Service System

P.O. Box 2613

Acworth, GA

John Heo

Tel: 817-805-5219

Fax: 770-675-7804

**TABULATION SHEET**

**Bid No. 2013-053-6361 - Annual Contract  
for Janitorial Services for the Downtown  
Campus of Buildings**

**Opening Date: 29-July-2013**

**VENDOR #5**

Kemp & Sons General  
Services, Inc.

P.O. Box 24731

Fort Worth, TX 76124  
Reginalea Kemp  
Tel: 817-457-5367  
Fax: 817-457-5368

**VENDOR #6**

Member's Building  
Maintenance, LLC

11363 Denton Drive,  
#127

Dallas, TX 75229  
Odes H. Kim  
Tel: 972-241-8131  
Fax: No number listed

**VENDOR #7**

Oriental Building Services

2526 Manana, Suite 208

Dallas, TX 75220  
Steve Gye  
Tel: 469-522-0001  
Fax: 469-522-0003

**VENDOR #8**

3H Service System

P.O. Box 2613

Acworth, GA  
John Heo  
Tel: 817-805-5219  
Fax: 770-675-7804

**DESCRIPTION:**

**Est.  
Qty.**

3. Location: Records Building Complex, 501 and 509 Main Street, Dallas, Texas 75202	128,161	square feet		\$0.057	\$87,662.12		\$0.0537	\$82,586.95		\$0.023	\$35,372.44		\$0.0284	\$43,677.27
---	---------	-------------	--	---------	-------------	--	----------	-------------	--	---------	-------------	--	----------	-------------

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio

5

3.5

4

None listed

4. Location: Administration Building, 411 Elm St., Dallas, Texas 75202	39,996	square feet		\$0.066	\$31,676.83		\$0.07	\$33,596.64		\$0.023	\$11,038.90		\$0.0284	\$13,630.64
--	--------	-------------	--	---------	-------------	--	--------	-------------	--	---------	-------------	--	----------	-------------

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio

2

1

1

None listed

**Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.**

5. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s): George L. Allen Sr. Courts Bldg., Records Bldg., and Administration Bldg.	14,056	hours		\$12.30	\$172,888.80		\$10.50	\$147,588.00		\$9.00	\$126,504.000		\$9.20	\$129,315.20
--	--------	-------	--	---------	--------------	--	---------	--------------	--	--------	---------------	--	--------	--------------

**TABULATION SHEET**

**Bid No. 2013-053-6361 - Annual Contract  
for Janitorial Services for the Downtown  
Campus of Buildings**

**Opening Date: 29-July-2013**

**DESCRIPTION:** **Est.  
Qty.**

**Note to All Bidders: The extension price  
will be divided by the number twelve (12) to  
calculate the monthly cost for all on-site  
daytime janitorial personnel. Also, Dallas  
County will only pay for services rendered.  
Deductions will apply in the event of  
absenteeism at the hourly rate. All on-site  
Daytime Janitorial Personnel must sign-  
in/login and sign-out/logout daily.**

*6. Optional Services (As Requested by Dallas  
County Project Coordinator or Designee)*

Specify cost for Additional Service Hour:  
This line is for special scheduled events and  
emergency-type services, such as responding  
to a roof leak during periods when there is no  
company staff on-site (i.e., early morning or  
late evening hours or weekends). Services  
provided in such circumstances must be  
requested by the Project Coordinator or  
designee, and will be charged to the  
contingency line in the contract:  
\$\_\_\_\_\_/per hour

7. Specify Cost for Performance Bond (if  
any), please refer to insurance requirements  
for details

**Total** **\$541,996.40**

Specify any additional comments/cost/etc.  
included with your bid proposal, if applicable:

Should your firm be awarded this contract,  
describe what (if any) portion of the bid  
requirements will be subcontracted out:

**VENDOR #5**  
Kemp & Sons General  
Services, Inc.

P.O. Box 24731

Fort Worth, TX 76124  
Reginalea Kemp  
Tel: 817-457-5367  
Fax: 817-457-5368

**VENDOR #6**  
Member's Building  
Maintenance, LLC

11363 Denton Drive,  
#127

Dallas, TX 75229  
Odes H. Kim  
Tel: 972-241-8131  
Fax: No number listed

**VENDOR #7**  
Oriental Building Services

2526 Manana, Suite 208

Dallas, TX 75220  
Steve Gye  
Tel: 469-522-0001  
Fax: 469-522-0003

**VENDOR #8**  
3H Service System

P.O. Box 2613

Acworth, GA  
John Heo  
Tel: 817-805-5219  
Fax: 770-675-7804

\$15.00/hr.

\$12.50/hr.

\$26.50/hr.

\$13.25/hr.

3.0%

1.8%

3.5%

1.5%

**\$ 530,127.50**

**\$ 297,960.94**

**\$ 340,046.94**

No comments

No Comments

No Comments

None

Stripping and waxing  
floors

Janitorial Services

No comments

Floor refinish and carpet  
cleaning.  
Janitorial Services

**TABULATION SHEET****Bid No. 2013-053-6361 - Annual Contract  
for Janitorial Services for the Downtown  
Campus of Buildings****Opening Date: 29-July-2013****DESCRIPTION:**  
**Est.**  
**Qty.**

Specify Prompt/Early Payment Discount  
Terms (if any): Payment terms with no  
discount are Net 30 days, upon receipt of  
proper invoice and verification that the  
services and products have been completed in  
accordance with specification requirements in  
the Dallas County Auditor's Office. The  
award of this bid will not be based on  
prompt/early payment discounts

**Please answer the questions listed below**

Is the required reference information included  
with your proposal?

Did your company check Dallas County  
website  
(<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums,  
updates, and/or changes to the bid  
solicitation?

Specify the name and telephone number of  
the account representative who will be  
handling this account

Specify the Alternative (Back-up) Contact  
Person and telephone number who will be  
handling this account

Dallas County may elect to award this  
solicitation to both a primary and secondary  
contractor. Should Dallas County  
chose this option, would your firm be willing  
to serve as secondary contractor for janitorial  
services based on the same terms, conditions,  
requirements, and pricing stated in bid  
proposal response? Yes\_\_\_ No\_\_\_

Company Legal Name

Company Legal Status (corporation,  
partnership, sole proprietor, etc.)  
Is your firm a sole proprietorship doing  
business under a different name:

**VENDOR #5**

Kemp & Sons General  
Services, Inc.

P.O. Box 24731

Fort Worth, TX 76124  
Reginalea Kemp  
Tel: 817-457-5367  
Fax: 817-457-5368

1/2% 10 days

Yes

Yes

Reginalea Kemp  
Tel: 817-457-5367  
reggi@kempandsons.net

Larry Kemp  
Tel: 817-457-5367  
larry@kempandsons.net

Yes

Kemp and Sons General  
Services, Inc.  
Corporation

No

**VENDOR #6**

Member's Building  
Maintenance, LLC

11363 Denton Drive,  
#127

Dallas, TX 75229  
Odes H. Kim  
Tel: 972-241-8131  
Fax: No number listed

Yes

Momica Bridges  
Tel: 214-274-8135  
mbridges@membersltd.  
com

Harvey Burger  
Tel: 214-808-3295  
harvey@membersltd.  
com

Yes

Building Maintenance  
LLC

No

**VENDOR #7**

Oriental Building Services

2526 Manana, Suite 208

Dallas, TX 75220  
Steve Gye  
Tel: 469-522-0001  
Fax: 469-522-0003

1% 7 days

Yes

Yes

Nixon Shum  
Tel: 469-522-0001  
nshum@obsusa.net

Sang Gye  
Tel: 469-522-0001  
obsco@msn.com

Yes

Oriental Building Services  
Inc.  
Corporation

No

**VENDOR #8**

3H Service System

P.O. Box 2613

Acworth, GA  
John Heo  
Tel: 817-805-5219  
Fax: 770-675-7804

0.5% 7 days

Yes

Yes

John Heo  
Tel: 817-805-5219  
cs@e-3hs.com

Sam Choe Heo  
Tel: 770-975-9343  
apm@e-ojs.com

Yes

3H Service System Inc.  
Corporation

No

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
**for Janitorial Services for the Downtown**  
**Campus of Buildings**  
**Opening Date: 29-July-2013**

**DESCRIPTION:** **Est.**  
**Qty.**

If yes, please indicate sole proprietor's name  
and the name you are doing business under:

What is your company primary type of  
business:

Length of time the company has been in  
business: (must be verifiable):

Length of time the company has been in  
janitorial/custodian service business (must be  
verifiable)?

What is total number of janitorial service  
employees your company/firm has on staff

**Cooperative Purchasing:** Should other  
Governmental Entities decide to participate in  
this contract, would you, the awarded  
Contractor agree that all terms, conditions,  
specifications, and pricing would apply to that  
entity? **Note: All purchases by**  
**Governmental Entities other than Dallas**  
**County will be billed directly to that**  
**Governmental Entity and paid by that**  
**Governmental Entity. Dallas County will**  
**not be responsible for other Governmental**  
**Entity's debt.**

Does your firm/company have the required  
insurance coverage stated under SECTION 3 -  
INSURANCE REQUIREMENTS and agree  
to comply with these requirements during the  
duration of this contract?

If No, will your firm be able to acquire the  
required coverage within ten (10) days upon  
notification of contract award?

**Information on Provision of Health**  
**Insurance Coverage for Employees**  
Dallas County may consider the provision of  
health insurance coverage for employees in  
the bid evaluation process (see page 5,  
paragraph 5). Please complete the  
information below to assist in this evaluation.

a) Does your company provide health  
insurance coverage to its employees?  
b) If your company does provide health  
insurance coverage to its employees, does the  
company share in the cost a minimum of:

**VENDOR #5**  
Kemp & Sons General  
Services, Inc.  
  
P.O. Box 24731  
  
Fort Worth, TX 76124  
Reginalea Kemp  
Tel: 817-457-5367  
Fax: 817-457-5368

Janitorial/Custodial  
Services  
40 years  
  
40 years

67

Yes

Yes

Yes

Yes

**VENDOR #6**  
Member's Building  
Maintenance, LLC  
  
11363 Denton Drive,  
#127  
Dallas, TX 75229  
Odes H. Kim  
Tel: 972-241-8131  
Fax: No number listed

Custodial Service  
  
Since 5/1982  
  
Since 5/1982

250.00

Yes

Yes

Yes

**VENDOR #7**  
Oriental Building Services  
  
2526 Manana, Suite 208  
  
Dallas, TX 75220  
Steve Gye  
Tel: 469-522-0001  
Fax: 469-522-0003

Janitorial Services  
  
1992  
  
1992

138

Yes

Yes

No

**VENDOR #8**  
3H Service System  
  
P.O. Box 2613  
  
Acworth, GA  
John Heo  
Tel: 817-805-5219  
Fax: 770-675-7804

Custodial Services  
  
20 years  
  
20 years

562

Yes

Yes

No

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
**for Janitorial Services for the Downtown**  
**Campus of Buildings**  
**Opening Date: 29-July-2013**

**DESCRIPTION:** **Est.**  
**Qty.**

90% for employee only coverage?  
Yes \_\_\_\_\_ No \_\_\_\_\_

65% for family coverage?  
Yes \_\_\_\_\_ No \_\_\_\_\_

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

Please indicate to Dallas County whether the principal company owner is a:

☐ Dallas County Tax Payer  
☐ Other County Tax Payer

Please indicate the manner in which you were notified of this solicitation:

☐ Daily Commercial Record  
☐ Dallas County Website  
☐ Letter from Dallas County Purchasing  
☐ Other: Specify \_\_\_\_\_

**VENDOR #5**  
Kemp & Sons General  
Services, Inc.  
  
P.O. Box 24731  
  
Fort Worth, TX 76124  
Reginalea Kemp  
Tel: 817-457-5367  
Fax: 817-457-5368

Yes

No

Yes

Yes

X

X

**VENDOR #6**  
Member's Building  
Maintenance, LLC  
  
11363 Denton Drive,  
#127  
Dallas, TX 75229  
Odes H. Kim  
Tel: 972-241-8131  
Fax: No number listed

Yes

Yes

No

Yes

X

X

**VENDOR #7**  
Oriental Building Services  
  
2526 Manana, Suite 208  
  
Dallas, TX 75220  
Steve Gye  
Tel: 469-522-0001  
Fax: 469-522-0003

No

No

No

X

**VENDOR #8**  
3H Service System  
  
P.O. Box 2613  
  
Acworth, GA  
John Heo  
Tel: 817-805-5219  
Fax: 770-675-7804

No

No

X

X

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
**for Janitorial Services for the Downtown**  
**Campus of Buildings**  
**Opening Date: 29-July-2013**

**VENDOR #9**  
Travis-Smith Enterprise  
LLC  
  
10935 Estate Lane,  
#5360  
Dallas, TX 75238  
Elizabeth Smith  
Tel: 214-418-9936  
Fax: 214-548-6422

**VENDOR #10**  
UBM Enterprise, Inc.  
  
11102 Ables Ln.  
  
Dallas, TX 75229  
Nancy Kim  
Tel: 972-243-5273  
Fax: 972-243-0737

**DESCRIPTION:** **Est.**  
**Qty.**

**NCTRCA Certified Vendor (M/Wbe)**  
**Dallas County Taxpayer?**  
**EE01 Form Returned?**  
**Addendum(s) returned?**

No  
Yes  
Yes  
Yes

Yes  
Yes  
Yes  
Yes

*NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.*

**Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.**

1. Location: George L. Allen Sr. Courts, Building, 600 Commerce St., Dallas, Texas 75202	408,069 square feet		\$0.027	\$132,214.36		0.026	\$127,317.53
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		3			14		
2. Location: George L. Allen Sr. Courts Building - Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas 75202	26,880 square feet		\$0.035	\$11,289.60		\$0.040	\$12,902.40
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		1			1		

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
**for Janitorial Services for the Downtown**  
**Campus of Buildings**  
**Opening Date: 29-July-2013**

**VENDOR #9**  
Travis-Smith Enterprise  
LLC  
  
10935 Estate Lane,  
#5360  
Dallas, TX 75238  
Elizabeth Smith  
Tel: 214-418-9936  
Fax: 214-548-6422

**VENDOR #10**  
UBM Enterprise, Inc.  
  
11102 Ables Ln.  
  
Dallas, TX 75229  
Nancy Kim  
Tel: 972-243-5273  
Fax: 972-243-0737

DESCRIPTION:	Est. Qty.						
3. Location: Records Building Complex, 501 and 509 Main Street, Dallas, Texas 75202	128,161	square feet		\$0.030	\$46,137.96		\$0.026 \$39,986.23
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			2			5	
4. Location: Administration Building, 411 Elm St., Dallas, Texas 75202	39,996	square feet		\$0.035	\$16,798.32		\$0.027 \$12,958.70
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			1			2	
<b>Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.</b>							
5. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s): George L. Allen Sr. Courts Bldg., Records Bldg., and Administration Bldg.	14,056	hours		\$9.50	\$133,532.000		\$9.55 \$134,234.80



**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
**for Janitorial Services for the Downtown**  
**Campus of Buildings**  
**Opening Date: 29-July-2013**

**DESCRIPTION:** **Est.**  
**Qty.**

**Note to All Bidders: The extension price will be divided by the number twelve (12) to calculate the monthly cost for all on-site daytime janitorial personnel. Also, Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.**

*6. Optional Services (As Requested by Dallas County Project Coordinator or Designee)*

Specify cost for Additional Service Hour:  
This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract:  
\$ \_\_\_\_\_/per hour

7. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details

**Total** **\$339,972.24**

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

**VENDOR #9**  
Travis-Smith Enterprise LLC

10935 Estate Lane,  
#5360  
Dallas, TX 75238  
Elizabeth Smith  
Tel: 214-418-9936  
Fax: 214-548-6422

Previously a LLC in Mississippi for 5 years and became a LLC in Texas approximately 1 year ago

**VENDOR #10**  
UBM Enterprise, Inc.

11102 Ables Ln.  
  
Dallas, TX 75229  
Nancy Kim  
Tel: 972-243-5273  
Fax: 972-243-0737

No Comments

General Cleaners

**\$ 327,399.66**

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
**for Janitorial Services for the Downtown**  
**Campus of Buildings**  
**Opening Date: 29-July-2013**

**DESCRIPTION:** **Est.**  
**Qty.**

Specify Prompt/Early Payment Discount  
Terms (if any): Payment terms with no  
discount are Net 30 days, upon receipt of  
proper invoice and verification that the  
services and products have been completed in  
accordance with specification requirements in  
the Dallas County Auditor's Office. The  
award of this bid will not be based on  
prompt/early payment discounts

**Please answer the questions listed below**

Is the required reference information included  
with your proposal?  
Did your company check Dallas County  
website  
(<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums,  
updates, and/or changes to the bid  
solicitation?

Specify the name and telephone number of  
the account representative who will be  
handling this account

Specify the Alternative (Back-up) Contact  
Person and telephone number who will be  
handling this account

Dallas County may elect to award this  
solicitation to both a primary and secondary  
contractor. Should Dallas County  
chose this option, would your firm be willing  
to serve as secondary contractor for janitorial  
services based on the same terms, conditions,  
requirements, and pricing stated in bid  
proposal response? Yes\_\_\_ No\_\_\_

Company Legal Name

Company Legal Status (corporation,  
partnership, sole proprietor, etc.)  
Is your firm a sole proprietorship doing  
business under a different name:

**VENDOR #9**  
Travis-Smith Enterprise  
LLC

10935 Estate Lane,  
#5360  
Dallas, TX 75238  
Elizabeth Smith  
Tel: 214-418-9936  
Fax: 214-548-6422

Not listed

Not listed

Elizabeth Smith  
Tel: 214-418-9936  
mightycleanup@gmail.  
Com

Michael Smith  
Tel: 214-578-9164  
lizt75070@gmail.com

Yes

Travis-Smith Enterprise  
LLC  
Limited Liability  
Company  
Yes

**VENDOR #10**  
UBM Enterprise, Inc.

11102 Ables Ln.  
Dallas, TX 75229  
Nancy Kim  
Tel: 972-243-5273  
Fax: 972-243-0737

1% 7 days

Yes

Yes

Nancy Kim  
Tel: 972-243-5273  
Cell: 214-690-6828  
nancy.kim@ubmhq.com

David Martinez  
Tel: 972-243-5273  
david.martinez@ubmhq.c  
om

Yes

UBM Enterprise, Inc.  
Corporation  
No

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
**for Janitorial Services for the Downtown**  
**Campus of Buildings**  
**Opening Date: 29-July-2013**

**DESCRIPTION:** **Est.**  
**Qty.**

If yes, please indicate sole proprietor's name and the name you are doing business under:

What is your company primary type of business:

Length of time the company has been in business: (must be verifiable):

Length of time the company has been in janitorial/custodian service business (must be verifiable)?

What is total number of janitorial service employees your company/firm has on staff

**Cooperative Purchasing:** Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity? **Note: All purchases by Governmental Entities other than Dallas County will be billed directly to that Governmental Entity and paid by that Governmental Entity. Dallas County will not be responsible for other Governmental Entity's debt.**

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

- a) Does your company provide health insurance coverage to its employees?  
b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:

**VENDOR #9**  
Travis-Smith Enterprise LLC

10935 Estate Lane,  
#5360  
Dallas, TX 75238  
Elizabeth Smith  
Tel: 214-418-9936  
Fax: 214-548-6422

Mighty Clean Janitorial Services

Janitorial Services

1 year Texas, over 5 years Mississippi  
6 years

6

Yes

Yes- some of it

Yes

Yes

**VENDOR #10**  
UBM Enterprise, Inc.

11102 Ables Ln.  
Dallas, TX 75229  
Nancy Kim  
Tel: 972-243-5273  
Fax: 972-243-0737

Janitorial/Custodial Services

21 years

21 years

800+

Yes

Yes

No

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
**for Janitorial Services for the Downtown**  
**Campus of Buildings**  
**Opening Date: 29-July-2013**

**DESCRIPTION:** **Est.**  
**Qty.**

90% for employee only coverage?  
Yes \_\_\_\_\_ No \_\_\_\_\_

65% for family coverage?  
Yes \_\_\_\_\_ No \_\_\_\_\_

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

Please indicate to Dallas County whether the principal company owner is a:

☐ Dallas County Tax Payer  
☐ Other County Tax Payer

Please indicate the manner in which you were notified of this solicitation:

☐ Daily Commercial Record  
☐ Dallas County Website  
☐ Letter from Dallas County Purchasing  
☐ Other: Specify \_\_\_\_\_

**VENDOR #9**  
Travis-Smith Enterprise  
LLC

10935 Estate Lane,  
#5360  
Dallas, TX 75238  
Elizabeth Smith  
Tel: 214-418-9936  
Fax: 214-548-6422

No

No

Yes

N/A

X  
X

X

**VENDOR #10**  
UBM Enterprise, Inc.

11102 Ables Ln.  
  
Dallas, TX 75229  
Nancy Kim  
Tel: 972-243-5273  
Fax: 972-243-0737

No

No

X

X