

Purchase Order Request for Proposals (PORFP) COTS Software Master Contract

Section 1 –General Information			
PORFP Number: (eMMA BPM Number)	FC0002155 (BPM056282)		
PORFP Type:	Fixed Price		
Functional Area/s (FA) for this PORFP:	<input type="checkbox"/> FA I – COTS Software <input type="checkbox"/> FA II – Installation and Training Services <input checked="" type="checkbox"/> FA III – Manufacturer's Software Maintenance		
Manufacturer Name	SailPoint External		
Designated Small Business Reserve?(SBR):	No		
PORFP Issue Date:	6/18/2026	PROPOSAL DUE DATE AND TIME:	6/29/2026
Place of Performance:	849 International Drive, 3rd Floor, Linthicum Heights, MD 21090		
Special Instructions:	<p><u>LIMITED TO MASTER CONTRACTORS</u> Only Master Contractors that are awarded a contract under the <u>Commercial Off-the-Shelf Software (COTS 2012), 060B2490021</u>, are eligible to submit a bid in response to this secondary competition Purchase Order Request for Proposal (PORFP). A current Master Contractor under the named contract may submit an LOA with their bid to be considered for the award.</p> <p><u>BID SUBMISSION INSTRUCTIONS</u></p> <p>Purchase Order Request for Proposal (PORFP) responses will be accepted through e-mail to the <u>Agency Point of Contact listed in Section 2.</u></p> <ol style="list-style-type: none"> 1. All bids must be password protected by the bidder prior to submission. 2. Bidders must e-mail the password-protected bid to the Agency Point of Contact listed in Section 2. 3. DO NOT SEND PASSWORDS WITH BID E-MAIL. 4. The password must be e-mailed separately from the bid <u>after the bid due date.</u> <p><u>Questions Due (Closing) Date and Time:</u> <u>6/25/2026 at 5:00 PM EDT</u></p> <p>Questions must be submitted in writing with the subject line, "Question for PORFP # FC0002155," and be submitted in writing via e-mail to the Agency Point of Contact listed in Section 2 no later than the date and time specified.</p> <p><u>SPECIAL REQUIREMENTS</u></p>		

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	<ol style="list-style-type: none">1. The Department reserves the right to purchase more or less than the specified quantity to the extent limited by funding. Charges that are multiple years shall be provided at a per-year price.2. Purchase new and unused software.3. The Master Contractor shall not impose a restocking fee if an item is returned due to damage or incorrect product shipped.4. The Master Contractor must provide the estimated ship date/lead time for each item listed in the PORFP.5. Please allow for pricing provided in response to this PORFP to be valid for at least 90 days after the set due date above.6. The Master Contractor must be an authorized reseller for the Manufacturer named in Section 1. The state reserves the right to request a Letter of Authorization (LOA) from the Manufacturer or Distributor.7. The Master Contractor must include a screenshot of the Manufacturer's Suggested Retail Price (MSRP) with the bid.8. Bids must be received by the due date and time listed in the solicitation. Bids that are not received by the due date and time will not be accepted.9. A "No Bid" form must be completed and submitted by the bid due date and time if your firm elects not to bid.10. Master Contractors must ensure that the proposed COTS software is virus-free.11. Master Contractors shall furnish all agreements and terms and conditions the Master Contractor expects the State to sign or to be subject to in connection with or to use the products or to be provided under this PORFP. This includes physical copies of all agreements referenced and incorporated in primary documents, including but not limited to any software licensing agreement for any software proposed to be licensed to the State (e.g., EULA, Enterprise License Agreements, Professional Service agreement, Master Agreement) and any Acceptable Use Policy (AUP). The State is not bound to an agreement or any terms and conditions not provided in a Master Contractor's Proposal and no action of the State, including but not limited to the use of any such software, shall be deemed to constitute acceptance of any such agreements or terms and conditions and any such agreement, terms or conditions are void ab initio and unenforceable against the State.
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Security Requirements (if applicable):	None		
Invoicing Instructions:	<p>Send an invoice to e-mail to mdb.fiscal@maryland.gov.</p> <p>An invoice not satisfying the requirements of a Proper Invoice (as defined at COMAR 21.06.09.01 and .02) cannot be processed for payment. To be considered a Proper Invoice, invoices must include the following information without error:</p> <ol style="list-style-type: none"> 1) Contractor name and address; 2) Remittance address; 3) Federal taxpayer identification (FEIN) number, social security number, as appropriate. 4) Invoice period (i.e., the time period during which services covered by invoice were performed); 5) Invoice date; 6) Invoice number; 7) State-assigned Contract number; 8) State-assigned (Blanket) Purchase Order number(s); 9) Goods or services provided; 10) Amount due; and 11) Any additional documentation required by regulation or the Contract. <p>For items of work for which there is one-time pricing, those items shall be billed within 30 days of acceptance.</p> <p>For items of work for which there is annual pricing, items shall be billed annually. The first year's invoice shall be billed within 30 days of contract start. Each additional year shall be billed on the anniversary of the first year's invoice.</p>		
Section 2 – Agency Point of Contact (POC) Information			
Agency / Division Name:	Department of Information Technology		
Agency POC Name:	Alexis Davis	Agency POC Phone Number:	667.203.0600
Agency POC E-mail Address:	mdthink.procurement@maryland.gov	Agency POC Fax:	
Agency POC Mailing Address:	849 International Drive, 3rd Floor, Linthicum Heights, MD 21090		
Section 3 – Delivery Address / Work Site POC Information (if different from above)			
Agency On-site Contact Name:	Michael Combs	Agency On-site Phone Number:	757-525-1222
Agency On-site E-mail Address:	michael.combs@maryland.gov	Agency On-site Fax:	

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Agency On-site Address:	849 International Drive, 3rd Floor, Linthicum Heights, MD 21090				
Section 4 – Scope of Work					
FA I – COTS Software (Provide product specifications below. If some or all specifications are unknown, Master Contractors may propose products based on a detailed description in the Business Need / Required Functionality field*)					
*Business Need / Required Functionality	SailPoint is an identity and access management (IAM) software solution. It provides comprehensive solutions that enable MD Benefits the ability to manage and govern user access to critical systems and data. SailPoint has different licensing for public/customer identities (external) vs internal users/workers. The requirements are to align with the licensing model and charge back for the agencies who only need one of the services.				
Product Name	Product Description	Version #	Release #	Quantity of Licenses	Due Date mm/dd/yyyy
N/A	N/A	N/A	N/A	N/A	N/A
FA II – Installation and Training Services (Provide a detailed description of required services and deliverables)					
Installation / Training Services		Deliverables	Start Date mm/dd/yyyy	End Date mm/dd/yyyy	
1. N/A		N/A	N/A	N/A	
FA III - Manufacturer's Software Warranty / Maintenance (Provide a detailed description of warranty / maintenance requirements and deliverables)					
Warranty / Maintenance Requirements		Deliverables	Start Date mm/dd/yyyy	End Date mm/dd/yyyy	
1. IIQ Renewal Annual Support-IIQ-LCM CU Identity IQ Lifecycle Manager: QTY.1,500,000 SailPoint - Contract #: 060B2490021		Part: SPT-IIQ RNWL	7/24/2026	7/23/2027	
Section 5 – Evaluation Criteria					
1. Price					
Basis for Award Recommendation					
The agency Point of Contact listed in Section 2 will recommend the award to a responsive and responsible Master Contractor that provides the most advantageous offer considering the price and evaluation factors above. The agency Point of Contact will initiate and deliver a PO to the selected Master Contractor.					
All awards from this PORFP shall comply with the requirements of COMAR 21.05.13.06.					

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NO BID NOTICE/VENDOR FEEDBACK FORM

To help us improve the quality of State solicitations and to make our procurement process more responsive and business-friendly, please provide comments and suggestions regarding this solicitation. Please return your comments with your response. If you have chosen not to respond to this solicitation, please e-mail or fax this completed form to the attention of the **Agency Point of Contact listed in Section 2.**

Title: Commercial Off-the-Shelf Software 2012 (COTS 2012)

Solicitation No: 060B2490021

PORFP:

1. If you have chosen not to respond to this solicitation, please indicate the reason(s) below:

- Other commitments preclude our participation at this time.
- The subject of the solicitation is not something we ordinarily provide.
- We are inexperienced in the work/commodities required.
- Specifications are unclear, too restrictive, etc. (Explain in REMARKS section)
- The scope of work is beyond our present capacity.
- Doing business with the State is simply too complicated. (Explain in REMARKS section)
- We cannot be competitive. (Explain in REMARKS section)
- The time allotted for the completion of the Bid is insufficient.
- Prior State of Maryland contract experience was unprofitable or otherwise unsatisfactory. (Explain in REMARKS section)
- Other: _____

2. If you have submitted a response to this solicitation, but wish to offer suggestions or express concerns, please use the REMARKS section below.

REMARKS: _____

Offeror Name: _____ Date: _____

Contact Person: _____ Phone (____) _____ - _____

Address: _____

E-mail Address: _____