



Broadband Equity, Access and Deployment  
Next Generation Fixed Wireless Access Equipment  
Request for Quote (RFQ) BL2026\_08

**--- Next Gen Fixed Wireless Live Q&A Session, June 8, 2026**

Question: Does Broadline need a separate quote for Broadline and Noanet?

Answer: No. Submitted pricing will be utilized by both Broadline and Noanet.

Question: RNs are built as a package. Tarana has different warranty packages (eg 5 years).  
Is that of interest?

Answer: Please include one (1) year of RN warranty that begins at the time of device deployment.

Question: Is Broadline interested in additional services such as kitting, staging, cabinet diagrams, and prebuilt cabinets?

Answer: Additional services available may be included at the bottom of the quote sheet with or without pricing.

Question: What are your BABA compliance requirements?

Answer: All BEAD materials are required to be BABA compliant or waived. Tarana has provided an attest for their equipment. Distributors will need to provide BABA certification or waivers on ancillary items. Vendors should include any BABA-related information with their responses. For more information please see [Build America Buy America | National Telecommunications and Information Administration](#)

Question: How many SPGs do you want for each Viaphoton box?

Answer: Please include four (4) for the quote response.

Question: Does any other DC need to run through that enclosure?

Answer: DC is used for BN cabling. The Fiber termination is on the ground. All backhaul will be fiber, on the ground.

Question: For the hybrid cable, how many pairs of DC and fiber will you have?

Answer: Eight (8) DC wires and 8 fibers.

Question: Re Batteries, can we submit a similar alternative?

Answer: Yes.

Question: How many amp hours per battery?

Answer: 100 amp hours or more

Question: Is it ok to substitute the Smart UPS ?

Answer: Yes

Question: Is an 18 RU cabinet required?

Answer: Larger is acceptable.

Question: What sort of terms are you looking for?

Answer: Net 30. Minor variance on terms may be negotiated at a later time.

Question: Battery needs to be BABA?

Answer: See above.

Question: None of the tower installation gear is part of the BOM?

Answer: Correct. This quote is for equipment only.

Question: What is the smart UPS used for? You have a DC power plan that is battery backed. Would an inverter fed through the DC power plant work?

Answer: Yes.

Question: Regarding power modules, the DC power system - how many power module slots does it have? At 1000 watt per, is that enough to power a tower of four G2?

Answer: Yes.

Question: Would Broadlinc consider a 2 RU power system, or 1500-watt module may be an alternative, or a 220 to the site. The 2u4e has been a “go to” in other deployments

Answer: Yes. Line 15 in the RFQ Spreadsheet will be revised and posted.

Question: Will you be doing 4 times 1000 watt power modules per system?

Answer: Yes.

Question: This has to be Tarana product?

Answer: Per the RFQ, this is a Tarana or similar procurement.

Question: On the enclosure, does it have to have a 400 watt air condition and 400 watt heater pre-installed? Does that have to be part of bid or bid separately?

Answer: Yes. Please include in the quote response.

Question: Line 23 - is that fully outdoor or temp specs?

Answer: Temp specs are accepted. Both Broadlinc and NoaNet Standard is homerun all cabling to the ground for minimal equipment at the top.

Question: Are you running ethernet all the way and connecting?

Answer: Yes.

Question: Do you house switches inside enclosure?

Answer: Switches will be inside the enclosure either mounted or used as a direct connect as needed.

Question: For purpose of bid, all outdoor?

Answer: Correct.

Question: RNV Surge protector is a typo? (remove the V)

Answer: Yes, that is a typo and we will revise.

Question: Anticipated lead times have potential to change radically.

Answer: Broadlinc and NoaNet will work with Tarana and Distributor for order timeline anticipation.

Question: When are you thinking about kicking this off?

Answer: Broadlinc intends to place an order by the end of June.

Question: When do you need your first tranche of gear?

Answer: We desire BN to arrive late Q3/early Q4 and then will order RNVs in set quantities each quarter after until entire need is met.

Question: Will you be selecting a single distributor?

Answer: Yes.

### **--- Questions submitted to [info@broadlinc.org](mailto:info@broadlinc.org)**

Question: The RFQ indicates that deployment will occur in phases throughout the BEAD implementation period. Can Broadlinc please provide the anticipated duration (in years) of the overall deployment?

Answer: Per BEAD award guidelines, deployment will be completed within 4 years.

Question: Can Broadline confirm whether cabinet assemblies are expected to be fully integrated (equipment installed, wired, and tested) prior to shipment, or if integration will occur in the field?

Answer: This will be determined on a site-by-site basis

Question: What equipment are you planning on mounting on the inside of the cabinet?

Answer: DC power plant, DC switch, battery, fiber enclosure, network switch

Question: You currently show a total of 44 Outdoor Hybrid Enclosures for 44 towers, where do you plan on placing these on the tower – top or bottom.

Answer: Bottom

Question: Where do you plan on mounting the Outdoor 5 port switch?

Answer: At the bottom of the tower inside an enclosure

Question: Will the cabinets require a **load center/breaker panel**?

Answer: Yes, should be a part of the DC power plant

Question: Will the cabinets require a **generator plug**?

Answer: No

Question: Can the cabinets be specified as **NEMA 4** instead of **NEMA 4X**?

Answer: Yes

Question: Will the HVAC units be powered by **AC** or **-48VDC**?

Answer: Either is acceptable

Question: If a **16RU cabinet** is acceptable instead of an **18RU cabinet**, the price can be reduced by **\$200 per cabinet** from the quoted amount.

Answer: 18RU is preferred cabinet size.

Question: The cabinet solar BTU absorption is 1,100BTU without equipment. I recommend going with a 4,000BTU HVAC, there is minimal price difference.

Answer: Substitution is acceptable and provided at the bottom of the sheet

Question: How is this working with NoaNet?

Answer: This solicitation is through Broadlinc, for which NoaNet may utilize under cooperative purchasing terms.

Question: Are you only looking for pricing on the qty's listed under Broadlinc and NoaNet will be purchasing separately the qty's under them? I don't see any open opportunities on their website for these. For example, you are looking for a quote for only 48 of the G2 Base Nodes?

4	Description	Quantity	Quantity
5	G2 Multiband (CBRS, 6 GHz) Base Node (BN)	48	0
6	BN Base Node (BN) Pole Mounting Kit 60.33-127mm (2 3/8-5in) Pole Diameter	48	128
7	Tower/Site Deployment Kit (includes but may not be limited to the below aggregate components)	12	32
8	CAT6 jumper, Blue, RJ 45 Plug, OCTIS Power Plug, For Tarana G2 BN Programing, 10 Feet	48	128
9	BN SFP+ Long Range Industrial Temp Duplex LC Connector Single Mode	96	256

Answer: Quantities are estimates from High Level Designs completed for BEAD applications. This solicitation is through Broadlinc, for which NoaNet may utilize under cooperative purchasing terms.

Question: Is it ok to provide multiple options per line item? For instance, I have a high-end battery option that I'd love to show you, but I also have a budget option.

Answer: Please provide at the bottom of the sheet.

Question: For line 8, I mentioned that I don't think it's a great practice to run Ethernet to the BNs on the tower. Setting that aside, you have 128 of these listed for the NOANet side. They are using the CBRS G1 and that has a Harting connector not a Octis connector. It's also duplicative of line 33.

Answer: You may include as Noa Net may choose to purchase G2BNs in the future.

Question: For line 12, you are fine with 10AWG for G1 and for G2 up to 210'. If you go over that, you'll need a heavier gauge cable for G2 (per the Tarana specs)

Answer: Yes.

Question: For line 21 I would recommend using the new Viaphoton Thor surge protector vs. the Transtector for the bottom of the tower for G2. Transtector is not recommended by Tarana for G2. Additionally, we generally spec a Viaphoton product (either an OHE box as you have spec'ed for the top of the tower, or a rack-mount unit that goes into the enclosure) for the bottom of the tower.

Answer: Please provide alternates or substitutions at the bottom of the sheet.

Question: For line 30, you won't need these Harting fiber cables because you have the Viaphoton OHE boxes at the top. What you need are 5 or 10 meter fiber jumpers. It's the same part number except for the suffix.

Answer: Please provide suggested substitution at the bottom of the page.

Question: Line 32 will cause you some very real headaches from lightning damage. Tarana has been spec'ing coordination cables for G1s when used with Viaphoton OHE boxes for over a year. I would use the Viaphoton PWR-214-SH-HRTC-M10 or PWR-214-SH-HRTC-M5 (10 and 5 meter) instead of the Tarana cable that is on there.

Answer: Please provide alternates or substitutions at the bottom of the page.

Question: Line 33 I again highly recommend against running Ethernet to each of the BNs.

Answer: Acknowledged

Question: I don't see a router and/or switch on the BoM. Is that something that you will need? There are also a lot of items that are needed within the cabinet that aren't on here. This is what a standard BoM would look like:

Apex9 : ACCY : APX-RMCMU-2U	Apex9 Slotted Rack Mount Cable Management Unit with Cover, 2U	2
Apex9 : ACCY : APX-GR	Apex9 Grounding Rod 4ft (3/8"4')	1
Apex9 : ACCY : APX-GW-STD-6AWG-100	Apex9 Ground Wire, 6AWG, 7 Strand Wire with Green XHHW Jacket, 100ft	1
Apex9 : ACCY : APX-RMFDU-CS-1U	Apex9 Fiber Distribution Unit, 1U Rack Mount with Slide Out Fiber Patch Panel, 3 Panels, 72 Strand Max with Cable Routing Spools Black, 1.75"Hx19"Wx12.5"D	1
Apex9 : ACCY : APX-FAP-SM-6LC	Apex9 Fiber Adapter Panel, 6 LC Ceramic Blue Adapters, Single Mode	1
Apex9 : Fiber Trunk : APX-FIBTRK-SM-1M	Apex9 Fiber Trunk, Single Mode, LC UPC-LC UPC, 1 Meter	12
Apex9 : APX-CA5-PATCH-3BK	Apex 9 CAT5E Patch Cable 3ft Black, Snagless, Mold-Injection, Stranded 24AWG, (UTP)	5
Apex9 : APX-CA5-PATCH-6BK	Apex 9 CAT5E Patch Cable 6ft Black, Snagless, Mold-Injection, Stranded 24AWG, (UTP)	5
Apex9 : ACCY : APX-VR	Apex9 Bulk Velcro 1/2" x 75' Roll, Black	1
Apex9 : ACCY : APX-MCH-12W	Apex9 Magnetic Cable Holder 1/2", White, Pack of 10	1
Apex9 : ACCY : APX-RMCMU-2U	Apex9 Slotted Rack Mount Cable Management Unit with Cover, 2U	2

Answer: Broadlinc will provide the network switch, the rest of these items will be determined on a site-by-site basis.

Question: We often sell J mounts, Cat5 or Cat6 cabling, RJ45s, and self-adhering tape along with the Tarana RNs. Is that something we should add to the bottom?

Answer: Yes.