

JASPER-2026-002

Jasper County School District		Solicitation Number: JASPER-2026-002	
REQUEST FOR PROPOSALS			
VAPE DETECTION AND SAFETY SENSOR SYSTEM Triton Vape Sensors or District-Approved Equivalent			
DATE ISSUED:	June 16, 2026	E-MAIL ADDRESS:	shaun.shelton@jcsd.net
QUESTIONS MUST BE RECEIVED BY:	July 9, 2026 at 2:00 PM	MANDATORY PRE-BID / SITE WALK:	July 7, 2026 at 9:00 AM
PROPOSAL MUST BE SUBMITTED BY:	MAIL OR HAND DELIVER PROPOSAL TO:	CLOSING DATE/TIME:	July 14, 2026 at 2:00 PM

<p>MAIL OR HAND DELIVER PROPOSAL TO:</p> <p>JASPER COUNTY SCHOOL DISTRICT</p> <p>ATTN: Director of Technology</p> <p>10942 N. Jacob Smart Blvd.</p> <p>Ridgeland, SC 29936</p>

FAXED and EMAILED RESPONSES TO THIS REQUEST FOR PROPOSALS ARE NOT ACCEPTABLE

NUMBER OF COPIES TO BE SUBMITTED: ONE (1) original, clearly marked "ORIGINAL"; FIVE (5) additional hardcopies, clearly marked "COPY"; and ONE (1) electronic copy on a USB drive must be submitted in a sealed envelope containing the Solicitation Number, Proposer's Name, and Opening Date on the exterior of the package to the District.

You must submit a signed copy of this form with your offer. By submitting a proposal, you agree to be bound by the terms of the Solicitation. In addition, you agree to hold your offer open for a minimum of ninety (90) calendar days after the opening date. Proposal must be made in the official name of the firm or individual under which business is conducted and must be signed in ink by a person duly authorized to legally bind the person, partnership, company, or corporation submitting the proposal.

By submission of a proposal, the offeror agrees that its proposal is based on the written specifications, terms and conditions, and any written amendments issued. During the period following issuance of this RFP and prior to award, offerors shall not discuss this procurement with any party at the District and shall limit all correspondence to shaun.shelton@jcsd.net. Any attempt to circumvent this requirement may result in disqualification of the offeror.

PREFERENCES - A NOTICE TO VENDORS: South Carolina vendor preferences, if applicable, must be claimed by the offeror in the proposal and will be applied in accordance with S.C. Code Ann. Section 11-35-1524 and the District Procurement Code. Vendors are cautioned to carefully review applicable law and District requirements before claiming any preference.

I / WE THE UNDERSIGNED UNDER PENALTIES OF PERJURY CERTIFY:

NAME OF OFFEROR (Full legal name of business submitting the offer)		Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the Offeror must be a single and distinct legal entity.
PRINTED NAME (Person must be authorized to submit binding offer to contract on behalf of Offeror.)		TAXPAYER IDENTIFICATION NO. (See "Taxpayer Identification Number" provision)
TITLE (Business title of person signing below)		E-MAIL ADDRESS:
AUTHORIZED SIGNATURE (Person must be authorized to submit binding offer.)	DATE SIGNED	STATE OF INCORPORATION (If you are a corporation, identify state of incorporation.)
OFFEROR'S TYPE OF ENTITY: (Check one) <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Other _____ <input type="checkbox"/> Corporate entity (not tax-exempt) <input type="checkbox"/> Corporation (tax-exempt) <input type="checkbox"/> Government entity (federal, state, or local)		
HOME OFFICE ADDRESS		NOTICE ADDRESS Area Code - Number - Extension Facsimile E-mail Address
PAYMENT ADDRESS <input type="checkbox"/> Payment Address same as Home Office Address <input type="checkbox"/> Payment Address same as Notice Address		ORDER ADDRESS <input type="checkbox"/> Order Address same as Home Office Address <input type="checkbox"/> Order Address same as Notice Address
ACKNOWLEDGMENT OF AMENDMENTS Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue. Amendment 1 _____ Date _____ Amendment 2 _____ Date _____ Amendment 3 _____ Date _____ Amendment 4 _____ Date _____		
MINORITY PARTICIPATION Are you a certified Minority/Women Owned Business? Yes _____ No _____ If yes, Certification # _____		
PREFERENCES - ADDRESS AND PHONE OF IN-STATE OFFICE: In-State Office Address: _____		

JASPER COUNTY SCHOOL DISTRICT (“District”) is seeking sealed proposals for a vape detection and safety sensor system to include sensors, software and/or licensing, MonitorCast integration, certified CAT6A cabling, installation, configuration, testing, documentation, and training. Proposals should include all devices, ancillary parts, corresponding equipment/materials, mounting hardware, software, licenses, cabling materials, and labor required to provide a complete turnkey solution.

This solicitation is for equipment, materials, installation, configuration, integration, training, support, and related services. The project will be funded with local funds and award is pending Superintendent approval. No lump sum proposals will be accepted. All costs must be itemized and detailed by entity location/building. Materials, equipment, licensing/subscriptions, cabling, and labor must be quoted separately.

I. INSTRUCTIONS TO OFFERORS

All proposals must be submitted in a sealed envelope. Solicitation Number, Proposer’s Name, and Opening Date must appear on the package exterior.

Submission Address: Proposals may be mailed or hand-delivered to:

- JASPER COUNTY SCHOOL DISTRICT, ATTN: Director of Technology, 10942 N. Jacob Smart Blvd., Ridgeland, SC 29936

Questions regarding this RFP MUST be in writing via email to shaun.shelton@jcsd.net. Submitters shall not attempt to contact any personnel at the District, Board of Trustees, and/or the District Selection Committee regarding this RFP. Any attempt to circumvent this requirement may result in disqualification of the Offeror.

Questions will be answered by written addendum. Any interpretation, clarification, or correction in the language of this RFP will be made only by release of an addendum. Addenda and solicitation updates will be posted on the District procurement webpage at <https://www.jcsd.net/apps/pages/ProcurementRFP>. It is the responsibility of all respondents to determine whether addenda have been issued before submitting a response.

Proposals shall be publicly opened at the stated date and time as indicated in this RFP and shall be conducted in the Jasper County School District Administrative Office, 10942 N. Jacob Smart Blvd., Ridgeland, SC 29936.

Proposals, amendments, or withdrawal requests must be received no later than the stated closing date and time. Proposals received after the closing time and date specified, whether delivered or mailed, will not be accepted.

All prices and notations shall be printed in ink or typewritten. Errors shall be crossed out and corrections entered and initialed by the person signing the proposal. No proposal shall be altered or amended after the specified time for opening. No faxes, copies by email, PDFs, or similar electronic-only submissions will be accepted.

All data, materials, documentation, as-built drawings, device schedules, and cable certification results originated and prepared for the District pursuant to this contract shall belong to the District.

Proposers shall be required to visibly mark as “CONFIDENTIAL” each page or specific portion of their proposal they consider to contain proprietary information that could be exempt from disclosure. The District reserves the right to determine whether information should be exempt from disclosure.

Anticipated Schedule of Key Events

Event	Date / Time
Issue RFP	June 16, 2026
Mandatory pre-bid / site walk	July 7, 2026 at 9:00 AM
Deadline for questions	July 9, 2026 at 2:00 PM
Final addendum issued, if applicable	By District addendum, if required

Proposal response must be received by	July 14, 2026 at 2:00 PM
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Definitions

- The District - Jasper County School District.
- You / Your / Vendor / Bidder / Proposer / Contractor / Service Provider / Offeror - all recipients of this RFP and all firms submitting responses.
- Bid / Proposal / Offer / RFP - the entire solicitation process and includes the invitation, this RFP, provisions, specifications, requirements, addenda, and any resulting contract.
- Common-area student bathrooms - non-stall restroom common spaces and designated shared student restroom areas where the District approves installation. No video recording shall occur inside student bathrooms.
- MonitorCast - the District’s existing security/access control monitoring environment into which sensor alerts must directly integrate.

II. GENERAL PROVISIONS

Solicitation Commitment: This solicitation does not commit the District to award a contract, to pay any costs incurred in the preparation of the proposal, or to procure any good or service.

Award: An award will be made to the responsible and responsive Offeror whose proposal, in the opinion of the District, best meets the requirements of this RFP and District objectives.

Procurement Code: The Procurement Code and Regulations of the District will govern and supersede any and all documents, proposals, and policies, whether stated or implied.

Delivery of Submissions: The District assumes no responsibility for delivery delays or misdirected proposal responses or correspondence.

Accidents: The Vendor shall hold the District harmless from any and all damages and claims that may arise by reason of negligence on the part of the Vendor, its agents, subcontractors, or employees in the performance of this contract.

Addenda: This solicitation may be amended at any time prior to opening via an addendum. The District shall not be legally bound by any amendment or interpretation that is not in writing.

Approval of Publicity Release: The Vendor shall not include the District's name in its published list of customers or publicity materials without prior written approval of the District.

Authorization and Acceptance: The proposal must be signed by an authorized individual who may bind the Offeror in accordance with the requirements contained in this RFP.

Debarment and Responsibility: By submitting an offer, Offeror certifies that Offeror and its principals are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any state or federal agency.

Clarifications: The District reserves the right, after opening and prior to award, to request clarification, answers to technical questions, demonstrations, or other information regarding an Offeror's proposal.

Confidentiality: Ownership of all data, material, and documentation originated and prepared pursuant to this RFP shall belong exclusively to the District and be subject to public inspection as required by law, except for properly identified confidential or proprietary information.

Correction of Errors: All prices and notations should be printed in ink or typewritten. Errors should be crossed out, corrections entered, and initialed by the person signing the proposal.

Covenant Against Contingent Fees: The Vendor warrants that no person or selling agency has been employed or retained to solicit or secure this contract upon an agreement for a commission, percentage, brokerage, or contingent fee except bona fide employees or established commercial agencies.

Default: In the event the successful Contractor defaults on any part or all of its proposal, the District reserves the right to purchase the goods or services in default in the open market and charge the defaulting Contractor for the difference in cost.

District Closings: If an emergency or unanticipated event interrupts normal District processes so that offers cannot be received at the location designated by the exact time specified, the time for receipt of offers will be extended to the same time of day on the first workday on which District processes resume, unless an amendment provides otherwise.

Examination of Records: The District shall have access to and the right to examine the Contractor's directly pertinent books, documents, papers, or other records involving transactions related to this contract for three years after final payment.

Excusable Delay: The Contractor shall not be liable for excess costs if failure to perform arises out of causes beyond the control and without the fault or negligence of the Contractor.

Guarantee: The Vendor shall guarantee all workmanship and equipment furnished for a period comparable to industry standards and as stated in its proposal.

Installation: Where equipment is called for to be installed, it shall be placed, leveled, securely mounted, accurately fastened, configured, tested, and documented by the Vendor. The Vendor shall remove all packaging, debris, and litter due to its work and shall repair any damage caused by installation.

Insurance: The Vendor shall maintain required workers' compensation, general liability, automobile liability, and any applicable professional/cyber liability insurance throughout performance of its obligations.

Licenses and Permits: The Vendor shall obtain and maintain all business licenses, low-voltage licenses, permits, inspections, certifications, and related fees required by the District, county, city, or other governmental entity to accomplish the work.

Materials Required: All supplies, equipment, cable, jacks, patch panels, sensors, mounts, and accessories offered must be new and provided by an authorized reseller or manufacturer-authorized installer.

Or Approved Equal: In all instances where specifications reference a specific manufacturer, make, model, or standard, such description is followed by the words "or District-approved equivalent." Such description is intended to establish a standard of quality, compatibility, and performance.

Packaging and Delivery: All shipments shall be FOB to the District locations specified. Purchase order numbers and/or contract numbers must be clearly stated on each carton, package, shipping ticket, invoice, and all related documentation.

Preparation Expenses: The District shall not be responsible for expenses incurred in the preparation or presentation of a Vendor's response.

Proposal Constitutes Offer: By submitting a proposal, the Offeror agrees to be governed by the terms and conditions set forth in this RFP. Any proposal containing material variations may be deemed non-responsive.

Rejection / Cancellation: The District reserves the right to accept or reject, in part or entirety, any or all proposals, negotiate with qualified proposers, waive informalities, and cancel this solicitation if in the best interest of the District.

Responsiveness / Improper Offers: Any offer that fails to conform to the material requirements of this RFP may be rejected as nonresponsive. Offers that impose conditions modifying material requirements may be rejected.

Samples and Demonstrations: Proposers may be requested to submit samples, arrange demonstrations, or provide a proof-of-concept at the Vendor's expense.

Service Data Manuals / Product Information: The Contractor shall furnish manuals, technical data sheets, connection diagrams, software documentation, admin guides, maintenance instructions, and other documentation necessary for operation and support.

Specifications: Any deviations from specifications must be clearly identified. Otherwise, the items offered will be considered in strict compliance with the specifications.

Subcontracting / Assignment: The successful Offeror shall not subcontract any portion of the contract or assign work without prior written permission from the District. All subcontractors must be identified and approved before work begins.

Time of Completion: The Proposer shall include delivery and completion dates for each project phase and shall perform in accordance with the approved schedule unless an extension is granted in writing.

Unlawful Acts: A signed proposal signifies that the proposal is not the result of collusion, unlawful restraint of trade, or any other fraudulent act.

Withdrawal of Response: A proposal cannot be withdrawn after it is filed unless the respondent makes a written request prior to the date and time set for receipt/opening of proposals. No proposal shall be withdrawn for ninety (90) days after opening.

III. SPECIAL TERMS & CONDITIONS

A. Contract Terms

It is the intent of the District to award a contract for the purchase, installation, configuration, integration, training, warranty, and support of the vape detection and safety sensor system. The District reserves the right to award multiple contracts to multiple vendors if deemed in the best interest of the District.

The initial contract period shall begin on the date signed by the District and shall continue through final acceptance and completion of all warranty, support, software, licensing, cloud, or maintenance services purchased by the District. Any annual renewals shall be subject to annual appropriation, satisfactory performance, and District approval.

Final payment will not be processed until all goods and services have been delivered, installed, configured, integrated, tested, documented, and accepted by the District.

B. Background Checks

The Vendor and all representatives, subcontractors, sub-subcontractors, consultants, and installers must have acceptable background checks to enter school property. At a minimum, the Proposer shall obtain a complete South Carolina statewide criminal background investigation for all individuals performing work or services on District property. For out-of-state individuals, the investigation shall include the individual's home state and South Carolina. The Vendor shall also check personnel against the National Database of Registered Sex Offenders. All costs are the responsibility of the Vendor.

C. Conduct and Actions of Vendor Employees

The Vendor shall be responsible and liable for the conduct and actions of its employees and all individuals working under it. No individual with a disqualifying conviction or pending charge involving rape or criminal sexual conduct, child molestation or abuse, sexually oriented crime, felony drug offense, violent crime, robbery, felony conviction, weapons offense, or any offense deemed unsafe by the District shall be permitted on District property.

D. Confidentiality and Student Data

As outlined in FERPA and applicable District policy, student data is confidential and shall not be shared except as authorized by the District. Vendor shall maintain confidentiality of student information, staff information, security information, floor plans, network information, camera/security system information, and all other sensitive District information obtained during the project.

The proposed system shall not record video in student bathrooms. If audio analytics are used for aggression, gunshot, or glass break detection, the system must be limited to event detection and shall not record, store, transcribe, or make intelligible voice conversations available to the Vendor or District unless specifically disclosed and approved in writing by the District before award.

E. District or School Regulations

The Vendor and its representatives shall follow all applicable District regulations while on District property, including no smoking, no weapons, and drug-free policies. No work shall interfere with school activities or environments unless authorized by the District.

F. Drug-Free Workplace

By signing and submitting a proposal, the Proposer certifies that it will comply with the South Carolina Drug-Free Workplace Act, Section 44-107-10, et seq., S.C. Code Ann. (1976), as amended.

G. Ethics Certification

By submitting an offer, the Offeror certifies that the Offeror has and will comply with, and has not and will not induce a person to violate, Title 8, Chapter 13 of the South Carolina Code of Laws, as amended.

H. Illegal Immigration

Submission of a signed offer certifies that the company will comply with all applicable provisions of the South Carolina Illegal Immigration Reform Act and will provide any documentation required to establish compliance by the Contractor and its subcontractors.

I. Indemnification

The Contractor and/or Subcontractor shall defend, indemnify, and hold harmless the District, its officers, agents, and employees from and against claims, suits, judgments, demands, costs, litigation expenses, counsel fees, and liabilities arising out of or caused in whole or in part by acts or omissions of the Contractor, its subcontractors, agents, or employees in the performance of the contract.

J. Governing Law and Dispute Resolution

All documents submitted in response to this solicitation and any resulting contract shall be governed by the laws of the State of South Carolina and the District's Procurement Code. Any dispute shall be resolved in accordance with the District's Procurement Code and applicable law.

K. Termination

The District may terminate the contract in whole or in part for convenience with written notice. The District may terminate immediately for cause, default, negligence, safety concerns, security violations, or material breach. Contractor shall be compensated only for conforming work accepted by the District prior to the effective date of termination.

L. Federal and State Funding Requirements

If federal or state funds are used for this project, the successful Vendor shall comply with all applicable federal and state requirements, including domestic preference requirements, equal employment opportunity, record retention, debarment and suspension, Byrd Anti-Lobbying certification where applicable, and prohibitions on covered telecommunications and video surveillance equipment and services under federal law.

IV. SCOPE OF SERVICES

The District

Jasper County School District is a South Carolina public school district serving approximately 2,800 students across multiple instructional and ancillary locations. The District operates an enterprise technology environment with centralized network, safety, access control, and monitoring systems.

The District seeks to deploy approximately 150 vape detection and life safety sensors across the Ridgeland Campus, Hardeeville Campus, and JCAP Building. The final quantity, device locations, mounting locations, cabling routes, network switch ports, and acceptance requirements shall be determined through site survey, final design, and written District approval.

Project Locations and Estimated Quantities

Location	Estimated Sensor Count	Primary Areas	Notes
Hardeeville Junior and Senior High School	50	Student common-area bathrooms, locker rooms, stairwells, and designated common areas	Final count determined by vendor design and District approval
Hardeeville Elementary School	20	Student common-area bathrooms, locker rooms, stairwells, and designated	Final count determined by vendor design and District approval

		common areas	
Ridgeland Elementary School	20	Student common-area bathrooms, locker rooms, stairwells, and designated common areas	Final count determined by vendor design and District approval
Ridgeland Secondary Academy of Excellence	55	Student common-area bathrooms, locker rooms, stairwells, and designated common areas	Final count determined by vendor design and District approval
JCAP Building	5	Student/common area restrooms, stairwells, and designated common areas	Final count determined by vendor design and District approval

The District reserves the right to increase, decrease, or phase the number of sensors by location based on funding, site conditions, safety priorities, final design, and District approval.

Scope Specifications

This document is a Request for Proposal (RFP); it is not an Invitation to Bid (ITB). In determining the meaning of statements contained in this document, offerors should carefully consider the ordinary meaning of words such as must, shall, will, should, might, could, require, and suggest. The District encourages service providers to propose solutions that best meet District needs. In all instances where specifications reference a specific manufacturer, make, and/or model, offerors should assume the District will consider equivalent items.

The desired solution is Triton Vape Sensors or District-approved equivalent. Equivalent solutions must meet or exceed the required functional, security, integration, cabling, support, and operational requirements in this RFP.

Base Requirements

- Provide, install, configure, test, document, and support approximately 150 vape detection and life safety sensors. Estimated location counts total 150 sensors, but final number shall be determined by vendor recommendation for best coverage and District approval.
- Install sensors in District-approved student common-area bathrooms, locker rooms, stairwells, and designated common spaces only. Faculty and staff bathrooms are excluded.
- Provide certified CAT6A Hubbell cabling and Hubbell end-to-end connectivity components. Substitutions are not allowed unless the District issues a written addendum before proposals are due.
- Provide all mounting hardware, back boxes, surface raceway where approved, sleeves, supports, patch panels, patch cords, labels, firestopping, and other materials required for a complete installation.
- Directly integrate sensor alerts with the District's MonitorCast environment.
- Provide cloud-based management. Cloud service, licensing, data flow, security, retention, and annual cost requirements must be fully disclosed.
- Provide training, documentation, as-built drawings, cable certification reports, warranty information, and support procedures before final acceptance.
- Coordinate all work with the District Technology Department and comply with District safety, security, and access requirements.

Required Sensor Capabilities

Capability	Required Response	Vendor Response / Notes
Vape detection	Required	
THC detection	Required	

Cigarette smoke detection	Required	
Masking/tamper detection	Required	
Aggression detection	Required	
Gunshot detection	Required	
Glass break detection	Required	
Loitering detection	Required	
People counting / occupancy awareness	Required	
Environmental monitoring / air quality	Required	
Device offline alerting	Required	
Network/connectivity alerting	Required	
Configurable thresholds and alert rules	Required	
Multi-site management	Required	
Role-based access control	Required	
Audit logs and reports	Required	
Firmware/software update capability	Required	
PoE support	Required	
PoE daisy-chain capability	Required	
Cloud-based management	Required	

MonitorCast Integration Requirements

- The proposed system must work directly with the District’s existing MonitorCast environment.
- Vendor shall describe whether integration is native, API-based, relay-based, middleware-based, or custom.
- Vendor shall identify all required licenses, modules, recurring costs, network ports, accounts, service credentials, and District-side configuration required for MonitorCast integration.
- Vendor shall identify which alert types can be passed into MonitorCast and what fields are included, including location, sensor name, event type, timestamp, severity, and acknowledgement status where available.
- Vendor shall identify whether MonitorCast events can trigger workflows, notifications, security actions, access-control actions, or other District-approved response processes.
- Vendor shall disclose all limitations, prerequisites, testing requirements, and ongoing maintenance requirements for the MonitorCast integration.
- For any non-Triton proposed solution, the District will require a demonstration or proof-of-concept before award. The Offeror must prove feature-by-feature equivalency and MonitorCast compatibility.

Cabling and Installation Requirements

- All new horizontal cabling shall be CAT6A Hubbell cabling, plenum-rated where required by code, installed to manufacturer specifications and applicable TIA/EIA standards.
- All cabling must be certified. Cable certification reports must be provided to the District before final acceptance.
- All cabling shall be labeled at both ends and must correspond to as-built documentation and switch port mapping.
- Vendor shall provide Hubbell patch panels, jacks, faceplates, connectors, patch cords, and related components with no substitutions unless authorized by District-issued addendum.
- Cable pathways shall be neat, secure, code-compliant, and supported using approved pathway components. Cable shall not lay on ceiling tile/grid or be attached to sprinkler piping, electrical conduit, or other prohibited systems.
- Wall, ceiling, and rated penetrations shall be sealed and firestopped where required.
- Vendor shall coordinate with District Technology before using any network closet, switch, rack, patch panel, conduit, pathway, ceiling space, or electrical/network resource.
- Vendor shall protect District property, maintain clean work areas, remove debris daily, and repair any damage caused by the work.
- Vendor shall coordinate work to minimize disruption to instruction, testing, school operations, and student movement.
- Vendor shall verify PoE power budget, switch port availability, uplink considerations, and cable distance limits before installation.

Network and Cybersecurity Requirements

- Provide a network/security architecture diagram as part of the proposal.
- Identify VLAN, IP addressing, DNS, DHCP, firewall, internet, bandwidth, NTP, port/protocol, management portal, and remote access requirements.
- Identify whether vendor access is required for support and how such access is secured, logged, approved, and terminated.
- Support secure communication using current encryption standards. Insecure protocols shall not be used unless expressly approved in writing by the District.
- Identify authentication methods, required MFA for administrative access, account roles, password policies, audit logging, and alert acknowledgement controls.
- Disclose firmware/software update processes, vulnerability disclosure practices, support lifecycle, and end-of-life/end-of-support policies.
- The District may reject any solution requiring excessive firewall exposure, broad wildcard allowlisting, unsupported software, insecure protocols, unnecessary data collection, or access to student/staff data not needed for performance.

Cloud, Data Privacy, and Student Safety Requirements

- Cloud services are required. Vendor must clearly identify all cloud-hosted components, data flows, hosting locations, access methods, and any features that depend on cloud availability.
- Vendor must disclose all data collected, processed, transmitted, stored, shared, or retained by the system.
- Vendor must disclose whether any student personally identifiable information is collected or associated with alerts.
- Vendor must state data retention periods and District options for retention configuration.
- Vendor must confirm encryption in transit and at rest for cloud-hosted or remotely accessible data.
- Vendor must confirm the District retains ownership of District data.
- Vendor shall not sell, mine, disclose, use for advertising, use for profiling, or use District data for product training/model training except as specifically authorized in writing by the District.
- Vendor must provide SOC 2 documentation or equivalent security assurance, penetration test summary or executive attestation, cyber liability insurance, breach notification procedures and timeline, and agree to execute a District-approved data privacy agreement.

- Vendor must describe contract termination data return and deletion processes.
- Vendor must identify compliance posture related to FERPA, COPPA, CIPA, and applicable South Carolina student data privacy expectations. Vendor shall not sell, mine, profile, advertise from, or use District data for AI/model training.

Deliverables

- Final project schedule and implementation plan.
- Final District-approved sensor location plan.
- Final network/security architecture diagram.
- All equipment, cabling, materials, licenses, and software required for a turnkey system.
- Sensor installation, configuration, testing, and commissioning.
- MonitorCast integration and verified event testing.
- Cable certification reports for every installed drop.
- As-built drawings and sensor schedule by building/location.
- Switch port mapping, MAC addresses, serial numbers, IP addresses, and asset data as applicable.
- Training for District Technology, safety/security, and designated administrative staff.
- Warranty, support, escalation, and maintenance documentation.
- Final acceptance test results signed by Vendor and District representative.

V. PRICING REQUIREMENTS

No lump sum proposals will be accepted. Pricing must be itemized by location/building and by category. The District reserves the right to award by campus, all, part, or none of the work; to phase the work; or to adjust final quantities based on funding and District need.

Line Item Category	Ridgeland Campus	Hardeeville Campus	JCAP Building	Districtwide Total
Sensors	\$	\$	\$	\$
Mounting hardware/accessories	\$	\$	\$	\$
CAT6A Hubbell cabling materials	\$	\$	\$	\$
Patch panels/jacks/patch cords/connectivity	\$	\$	\$	\$
Installation labor	\$	\$	\$	\$
Configuration and testing	\$	\$	\$	\$
MonitorCast integration	\$	\$	\$	\$
Software/licensing/subscriptions	\$	\$	\$	\$
Cloud services, if applicable	\$	\$	\$	\$
Training	\$	\$	\$	\$
Documentation/as-builts	\$	\$	\$	\$
Warranty/support/maintenance	\$	\$	\$	\$

Optional alternates	\$	\$	\$	\$
Total	\$	\$	\$	\$

Offerors shall separately identify all one-time costs, recurring annual costs, optional costs, and excluded costs. The proposal shall identify any assumptions and shall disclose any District-provided items required for the proposed solution.

VI. PROPOSAL SUBMITTAL FORMAT

In order to ensure a uniform review and evaluation process and to obtain the maximum degree of comparability, proposals must be submitted in the format outlined below. Each section should be tabbed and begin on a separate sheet. Document pages shall be 8-1/2 inches by 11 inches in size.

SECTION 1: Signatory / Information Sheets - Proposal Certification, acknowledgment of amendments, entity information, minority participation, and preference information.

SECTION 2: Cover Letter - A brief cover letter signed by an authorized representative.

SECTION 3: Executive Summary - Summary of the proposed solution and how it meets District objectives.

SECTION 4: Proposer Information - Main business activities; company capability; customer support philosophy; response times; litigation/debarment history; public-school references; project manager and support contacts.

SECTION 5: Technical Solution - Detailed description of sensors, capabilities, detection methods, alerting, dashboards, reports, device management, and optional cloud services.

SECTION 6: MonitorCast Integration - Detailed MonitorCast integration approach, requirements, limitations, costs, and testing plan.

SECTION 7: Cabling and Installation Plan - CAT6A Hubbell cabling approach, installation methods, certifications, safety controls, schedule, and quality control.

SECTION 8: Cybersecurity and Data Privacy - Network/security architecture, ports/protocols, access controls, audit logs, data practices, breach notification, and data deletion.

SECTION 9: Project Timeline and Training - Implementation timeline, phasing, staffing plan, training plan, and school-disruption mitigation.

SECTION 10: Warranty, Support, and Maintenance - Warranty terms, SLA, support hours, replacement process, escalation, and maintenance options.

SECTION 11: Cost Proposal - Cost proposal must be provided in a separate sealed envelope and by line item. Lump sum costs will not be accepted.

SECTION 12: Exceptions and Deviations - Any exceptions to RFP requirements. Failure to list exceptions means the Offeror agrees to comply fully.

VII. PROPOSER INFORMATION

1. Bidder's main business activities.
2. Description and capabilities of materials, sensors, software, cabling, and services being proposed.
3. Capability of the company to provide the proposed service to the District.
4. Understanding of criteria listed in the Scope Specifications section of this RFP.
5. Customer support capability and philosophy, including response times.
6. Records of governmental or client litigation, including any debarments, related to the company or its affiliates.
7. At least three references in a public-school education environment or comparable government/institutional environment of similar size.
8. Person who will be responsible for implementation and post-implementation support.

9. Demonstration of experience providing similar services for public projects, with emphasis on public school projects.
10. Cost proposal in a sealed envelope, by line item and campus, with materials, licensing, cloud/subscription, cabling, MonitorCast integration, training, annual maintenance, and labor separated. Bulk pricing and lump-sum proposals will not be accepted.
11. Overall design, including network/security architecture and MonitorCast integration diagram.

VIII. PROPOSAL EVALUATION CRITERIA

Upon receipt of all proposals by the date and time specified in this RFP, the District’s Chief Procurement Officer or designee shall review proposals for responsiveness to the proposal instructions. The District shall retain the right to consider any proposal as non-responsive based on its judgment that the proposal does not satisfactorily meet the criteria of the proposal instructions or the District’s Procurement Code.

Proposals will be evaluated on the basis of the following evaluation criteria. Award will be made to one or more responsible and responsive vendor(s) whose proposal(s) are determined to be most advantageous to the District. For purposes of responsibility, the District may review all information provided concerning availability, capability, experience, integrity, reliability, and ability to perform the contract requirements.

If necessary, the highest-ranking offeror(s) may be asked to give presentations, demonstrations, or proof-of-concept testing to the evaluation team. Upon completion of demonstrations, Offeror responses may be re-evaluated based on clarifications of the solution being offered to the District.

Evaluation Category	Description	Points	Score
Cost and total cost of ownership	Initial cost, recurring costs, pricing transparency, itemization by campus, 5-year licensing/maintenance cost, value, and alignment with District budget and long-term operational cost. Cost is the heaviest weighted category.	25	
Technical compliance and sensor capabilities	Ability to meet or exceed required vape, THC, cigarette, masking/tamper, aggression, gunshot, glass break, loitering, people counting, air quality/environmental monitoring, occupancy, tamper/removal, device offline, PoE, daisy-chain, alerting, reporting, and multi-site management requirements.	20	
MonitorCast integration	Direct integration maturity, reliability, alert mapping, workflow support, documentation,	15	

	demonstrated compatibility with the District enterprise access-control application, and minimized integration risk.		
Cabling and installation approach	Quality of CAT6A Hubbell end-to-end cabling approach, certification process, installation methodology, site execution, workmanship, safety, documentation, and disruption mitigation.	12	
Cybersecurity, privacy, and cloud posture	Security architecture, SOC 2 or equivalent security documentation, penetration test summary or executive attestation, DPA, cyber liability insurance, FERPA/COPPA/CIPA posture, no bathroom video recording, audio analytics limitations, RBAC, MFA, audit logs, data retention, breach notification, and minimization of firewall exposure.	12	
Vendor qualifications and references	K-12/government experience, qualified staff, manufacturer authorization/certifications, low-voltage capability, references, financial/reputational responsibility, prior performance, and satisfaction with previous work.	8	
Warranty, support, maintenance, and sustainability	Minimum 3-year warranty, 8x5 support, reasonable replacement process, lifecycle, annual maintenance pricing, documentation, and long-term system sustainability.	5	

Implementation timeline, training, and project management	Project schedule, phasing, staffing, school-operation coordination, training quality, and ability to complete implementation efficiently.	3	
TOTAL		100	

Minimum Responsiveness Requirements

- Original plus required five copies and USB copy submitted in a sealed package.
- Signed certification and acknowledgment of all addenda.
- Technical response addressing all required sensor, integration, cabling, cybersecurity, privacy, installation, and support requirements.
- Itemized cost proposal in a separate sealed envelope.
- MonitorCast integration response.
- CAT6A Hubbell cabling certification commitment.
- Warranty and support information.
- References and proposer qualifications.
- Clear identification of exceptions or deviations.

Right to Protest

Any protest shall be submitted in writing to the appropriate District official in accordance with the District Procurement Code and applicable South Carolina law. The protest must set forth the grounds of the protest and relief requested with enough particularity to give notice of the issues to be decided.

IX. ATTACHMENT A - PRODUCT AND COMPLIANCE RESPONSE TABLE

Offeror shall complete the following compliance response table. Failure to respond may result in the proposal being deemed non-responsive.

Requirement	Meets	Partially Meets	Does Not Meet	Explanation / Page Reference
Triton Vape Sensors or District-approved equivalent	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Vape detection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
THC detection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Cigarette smoke detection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Masking/tamper detection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Aggression detection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Gunshot detection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Glass break detection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Loitering detection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
People counting	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
PoE support	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
PoE daisy-chain capability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Direct MonitorCast integration	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
No video recording in student bathrooms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
No intelligible audio recording/storage without written District approval	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Configurable alerts and thresholds	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Role-based access control	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Audit logs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Cloud-based management required	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Data retention disclosed	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Encryption in transit and at rest	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
CAT6A Hubbell cabling	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Cable certification reports	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
As-built drawings	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Training	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Minimum 3-year warranty and 8x5	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

support				
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X. ATTACHMENT B - PROPOSAL FORM

Company Name	
Address	
Authorized Representative	
Title	
Phone	
Email	
Total One-Time Proposed Cost	\$
Annual Recurring Cost, if any	\$
Proposed Completion Timeline	
Addenda Acknowledged	Addendum 1 ____ Addendum 2 ____ Addendum 3 ____ Addendum 4 ____

By signing below, the Offeror agrees to comply with the requirements of this RFP except as specifically noted in the proposal.

Signature:	Date:
Printed Name / Title:	Email:

XI. ATTACHMENT C - VENDOR CHECKLIST

- Original marked ORIGINAL
- Five copies marked COPY
- USB electronic copy
- Sealed package labeled with solicitation number, proposer name, and opening date
- Signed proposal certification
- Acknowledgment of all addenda
- Technical proposal
- Separate sealed cost proposal
- References
- Insurance information
- Background check compliance statement
- Product documentation and data sheets
- MonitorCast integration documentation
- Network/security architecture diagram
- Project schedule
- Exceptions/deviations statement