



Request for Proposals

Security Cameras for Burke County Public Schools

RFP-2026-0706

June 15, 2026

Procurement Contact

Brian Niefert
Purchasing Agent
Burke County
200 Avery Avenue
Morganton, NC 28655

828-764-9058

purchasing@burkenc.org

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1. INTRODUCTION

Burke County, in partnership with Burke County Public Schools, has been awarded a Federal Grant for the purchase of security cameras for Burke County Schools. The County is seeking bids from qualified vendors to provide the equipment listed. This is for equipment purchase only, all installation will be completed by Burke County Public Schools staff.

Submittal deadline is July 06, 2026, at 2:00pm.

Sealed bids must be submitted in person, mail, or special courier service to the Burke County Finance Office at the addresses below with the firm's name and RFP-2026-0706 written on the outside of the envelope/box:

Mail: Burke County Finance Office
Attn: Brian Niefert
PO Box 219
Morganton, NC 28680

Delivery/FedEx/UPS/Courier: Burke County Finance Office
Attn: Brian Niefert
200 Avery Avenue
Morganton, NC 28655

No Pre-Bid Meeting will take place.

Questions can be emailed to purchasing@burkenc.org no later than 5pm, on Wednesday, June 24, 2026. Answers to all submitted questions will be posted on the website below.

Any bid received later than the specified date and time will not be accepted or considered.

Bid opening will take place immediately following bid closing on Monday, July 6, 2026, in the Burke County 1st Floor Conference room located at 200 Avery Ave, Morganton, NC 28655.

Please visit www.burkenc.org/Bids.aspx to download this information and any updates on the project.

2. OVERVIEW

Burke County, in partnership with Burke County Public Schools, submitted an application for the US Department of Justice 2025 COPS Office School Violence Prevention Programs (SVPP). Burke County was selected for funding, and a portion of the funding is to purchase security cameras for Burke County Schools.

3. INSTRUCTIONS

3.1. COMMUNICATIONS

All communications, any modifications, clarifications, amendments, questions, responses or any other matters related to the Request for Proposals (RFP) must be made only through the Procurement Contact noted on the cover of this RFP. A violation of this provision is cause for the County to reject a Company's bid. No contact regarding this document with other County employees or Burke County Public School employees is permitted and may be grounds for disqualification.

3.2. BIDDER ACKNOWLEDGEMENT

The Bid will remain subject to acceptance for 90 days after the Bid Opening, or for such longer period of time that Bidder may agree to in writing upon request of the County.

3.3. DUPLICATE BIDS

No more than one (1) bid from any Bidder will be considered by the County. In the event multiple bids are submitted in violation of this provision, the County will have the right to determine which bid will be considered, or at its sole option, reject all such multiple bids.

3.4. BID SIGNATURES

An authorized company official must sign Bids. Each signature represents binding commitment upon the Bidder to provide the goods and/or services offered to the County if the Bidder is determined to be the lowest responsive, responsible Bidder.

3.5. BIDDERS RESPONSIBILITIES

The Bidder must be capable, either as a firm or a team, of providing all parts as described herein. Exclusion of any parts or services for this Bid may serve as cause for rejection.

The successful Bidder will be responsible for all work in this solicitation whether they are provided or performed by the successful Bidder or subbidder(s). Further, the County will consider the successful Bidder to be the sole point of contact with regard to contractual matters, including payment of any and all charges resulting from the cost of any contract. The successful Bidder must be an authorized dealer of the proposed scale and associated equipment.

3.6. PROPOSAL SUBMITTAL REQUIREMENTS

Submission shall consist of the following in a sealed envelope/box labeled with the firm's name and RFP-2026-0622 on the outside of the envelope/box:

- a) Cover letter on the Bidder's letterhead, summarizing the pricing total and outlining the vendors' terms and conditions, signed by the representative managing the account.
- b) 1 paper copy of the submission including the bid form found at the end of the RFP.

4. SPECIFICATIONS

4.1. EQUIPMENT

The County is seeking quotes for the following cameras and equipment:

Quantity	Description
30	Speco 8MP (2MP x 4) 360° Quad-view IP Camera
70	Speco 8MP IP Multi-sensor 180° Wide-Angle Camera
50	Speco Technologies N16NRX 16-Channel 8K NVR with 16TB HDD

See attached spec sheets

Freight costs must also be included; specific cost is preferred but estimation will also be accepted.

4.2. ANTICIPATED TIMELINE

Task	Date	Time
RFP Advertised	06/15/2026	2:00pm
RFP Questions Due	06/24/2026	5:00pm
RFP Submissions Due	07/06/2026	2:00pm
Vendor Selected & Notified	07/06/26 – 07/10/26	

4.3. DELIVERY LOCATION

Equipment will be delivered to the following location:

Burke County Public Schools Warehouse
412 Kirksey Dr, Morganton, NC 28655

5. EVALUATION OF BIDS AND AWARD PROCEDURES

5.1. BID INFORMATION

Bids must be made in strict conformance using the Request for Proposals (RFP) forms provided herein. All blank spaces for bids must be filled in properly.

All Bid Documents shall signed by an individual who is authorized to contractually bind the company. The signature must indicate the title or position the individual holds in the agency or firm. Agencies or firms which sign contracts with the name of the agency or firm must provide the name of a corporate officer or executive director for signature validation by the County. All unsigned Bids will be disqualified. In submitting a Bid, Bidder affirms all statements contained in the bid are true and accurate.

5.2. TERMS OF SUBMISSION

All material received from a person or company ("Bidder") in response to this solicitation shall become the property of Burke County and will not be returned to the Bidder. Any and all costs incurred by a Bidder in preparing, submitting, or presenting submissions are the Bidder's sole responsibility and Burke County shall not reimburse the Bidder. All responses to this solicitation will be considered a public record and subject to disclosure under applicable public records law.

5.3. BID AWARD

Award will be made to the lowest responsive and responsible bidder who meets the requirements listed in this bid document.

The County reserves the right to reject any and all bids, the right to waive informalities, and the right to disregard nonconforming or conditional bids or counter proposals. If the contract is to be awarded, it will be awarded to the lowest responsible, responsible bidder whose evaluation by the County indicates that the award will be in the best interest of County. The County shall have a period of 60 days after opening of bids in which to award the contract.

6. GENERAL CONDITIONS AND REQUIREMENTS

6.1. MINIMUM REQUIREMENTS FOR BIDDERS

Bids shall be considered only from companies normally engaged in performing the type of work specified in this solicitation. Burke County, in its discretion, shall determine whether the evidence of responsibility and ability to perform is satisfactory.

The individual/firm warrants that he/she is fully qualified, with adequate personnel and experience, to undertake the services required. The bidder shall also certify that insurance

coverage that meets or exceeds industry standards for this type of work will be in force to mitigate risk during performance under the contract.

6.2. TERMS, CONDITIONS, AND CERTIFICATION

All bids submitted in response to this request shall become the property of Burke County and as such may be subject to public review.

In response to the RFP Request, the bidder certifies the following:

- This bid is signed by an authorized representative of the firm.
- All costs, direct and indirect, have been determined and included in the proposed cost.
- The potential Bidder has read and understands the conditions set forth in this solicitation.

6.3. FEDERAL FUNDING REQUIREMENTS

Purchases funded with federal grant or loan funds must be procured in a manner that conforms with all applicable Federal laws, policies, and standards, including those under the Uniform Guidance (2 C.F.R. Part 200).

Bidders must be eligible to receive Federal funds and be registered with the System for Award Management (SAM.gov).

6.4. CONTRACTUAL OBLIGATIONS

The contents of this Bid and the commitments set forth in the Bid shall be considered contractual obligations if a contract ensues. Failure to accept these obligations may result in cancellation of the award. All legally required terms and conditions shall be incorporated into final contract agreements with the awarded bidder.

6.5. MODIFICATION OR WITHDRAWAL OF BID

Prior to the scheduled closing time for receiving bids, any Bidder may withdraw his bid. After the scheduled closing time for receiving bids, no bid may be withdrawn for 90 days. Only written requests for the modification or correction of a previously submitted bid that are addressed in the same manner as bids and are received by the County prior to the closing time for receiving bids will be accepted. The bid will be corrected in accordance with such written requests, provided that any such written request is in a sealed envelope that is plainly marked "Modification of Bid." Oral, telephone or fax modifications or corrections will not be recognized or considered.

6.6. DISPUTES

In case of any doubt or differences of opinion as to the services to be furnished hereunder, the decision of the County shall be final and binding upon both parties.

6.7. CONTRACT COMMENCEMENT

Commencement of a contract shall not begin prior to all necessary County approvals, and receipt of a County Purchase Order. Commencement of a contract without these approvals is solely at the Bidder's own risk and is likely to result in no payment for services performed or goods received.

6.8. NONDISCRIMINATION & EQUAL OPPORTUNITY EMPLOYER

Burke County is an Equal Opportunity Employer and invites the submission of qualifications from all entities including those designated as minority and women-owned business enterprises (MWBE), historically underutilized businesses (HUB), and certified/registered Section 3 businesses. Burke County complies with all civil rights provisions of federal statutes and related authorities which prohibit discrimination in programs and activities receiving state and federal assistance. Burke County does not discriminate on the basis of race, sex, color, age, national origin, religion, or disability, in employment or provision of services.

7. LIMITATIONS, CANCELLATION, AND ADDITIONAL WORK

This RFP does not commit Burke County to award a contract, pay any costs incurred in preparation or travel to Burke County, NC to present a submittal toward this request, or to procure or contract for services. All submissions in response to this RFP become the property of Burke County. The County reserves the right to accept or reject any or all documents received, to cancel this RFP in part or in its entirety, or to waive irregularities. After submissions are reviewed, the County will select the firm(s) in the best interest of our agency. Burke County reserves the right to negotiate with the selected firm(s) to perform additional services on these or other projects.

BID PROPOSAL FORM

RFP-2026-0706
BCPS Security Cameras RFP

To: Burke County Finance Office
ATTN: Brian Niefert
200 Avery Ave
Morganton, NC 28655

This Bid is submitted by:

Legal Company Name

Address

City State Zip Code

Costs:

Quantity	Description	Cost Per Item	Total Cost
30	Speco 8MP (2MP x 4) 360° Quad-view IP Camera		
70	Speco 8MP IP Multi-sensor 180° Wide-Angle Camera		
50	Speco Technologies N16NRX 16-Channel 8K NVR with 16TB HDD		
		Equipment Total	
		Freight/Delivery	
		Total Cost	

Bid Certification

The undersigned hereby certifies that they have read the requirements and specifications for the BCPS Security Cameras in accordance with Burke County's Request for Proposal; thoroughly understands the same; and proposes to meet or exceed the specifications.

Signature of Authorized Representative

Date

Printed Name

Title

This bid form MUST BE included and completed to be considered a valid bid.



8MP (2MP x 4) 360° Quad-view IP Camera with Advanced Analytics

O84S

4 x 4.0mm fixed lens, white housing

Features

- 360° View from 4 cameras
- Each camera can pan and tilt Quad-view Provides 4 separate views with one channel
- 8MP - Max resolution stream @ 30fps
- Power via PoE+ (IEEE 802.3at) or 24VAC (adapter included)
- Smart IR with radius range up to 82FT (depending on scene reflection)
- Micro SD card slot up to 256GB (card not included)
- IP66 weather resistance
- IK10 vandal resistance
- People and vehicle detection



Included Ceiling Mount



Camera Specifications

Image Sensor	Four 1 / 2.8 " Progressive Scan CMOS, 8MP total
Maximum Resolution	3840x2160
Minimum Illumination	0.005Lux @ (F1.6, AGC ON); B/W: 0.001 Lux @ (F1.6, AGC ON); 0Lux with IR
Field of View	FOV: 90° (H)x 50° (V)
White Balance	Auto, Indoor, Outdoor, Manual
Day/Night	Smart IR
Electronic Shutter Speed	1s - 1/100000s
DNR	3D DNR
Angle Adjustment Each Camera	Tilt (45°- 75°), Pan (0°- 95°)

System Specifications

PoE	Standard (IEEE 802.3af)
Analytics	People/vehicle detection, intrusion, line crossing
Alarm Triggers	Motion detection, Analytics, video tampering detection, SD card error, IP conflict, cable disconnection
Alarm Events	MicroSD recording, email upload
Image Settings	Region of interest, Saturation, Brightness, Chroma, Contrast Noise reduction

Audio Specifications

Audio Compression	G.711A / G.711U
Audio In/Out	2 way audio capable (additional equipment required)

Interfaces

Ethernet	10/100 Mbps RJ45
Power	24 VAC Powerjack
Microphone Input	3.5mm
Audio Output	3.5mm
Card Slot	MicroSD, up to 256GB (not included)
Alarm	1CH alarm input; 1CH alarm output
Reset	Yes

Network Specifications

Protocols	HTTP, HTTPS, IPv4/IPv6, 802.1x, QoS, FTP, SMTP, UPnP, SNMP, DNS, DDNS, NTP, RTSP, RTCP, RTP, TCP/IP, UDP, IGMP, ICMP, PPPoE, DHCP
DDNS support	Speco DDNS (free of charge)
Security	User ID & password protection, IP/Mac address filtering, digest authentication
User Access	Max. 16 simultaneous users, actual number of users may vary depending on bandwidth

Video Specifications

Main Resolution	3840x2160, 2560x1440, 1920x1080 (1-30fps)
Sub Stream	1920x1080, 1280x770, 720x480 @34PS
Third Stream	1920x1080, 1280x770, 720x480 @34PS
Compression	H.265, H.264, MJPEG



Client Specifications

Web Browser Support	IE8-11 with plug-in, Edge, Chrome, Firefox with plug-in free
PC Application	SecureGuard® VMS, SecureGuard® CMS, Speco Blue VMS
Mobile	SecureGuard® Client, Speco Blue (iPhone® and Android™)

Operating & Unit Specifications

Power	PoE+, 24VDC (power supply included)
Power Consumption	25W (max)
Operating Temperature	-22°F - 140°F
Operating Humidity	Less than 95% (non-condensing)
Unit Dimensions	10.7" (Ø) x 7.0" (H)
Unit Weight	7.18 lbs
Certifications	FCC, IK10

*With compatible Speco Silver Recorder
 **Products are in compliance with NDAA Section 889 Part B Guidelines

Optional Accessories



POEINJ
25.5W
PoE Injector



LWMT1
Wall Mount



LPMT1
Pole Mount



LCMT1
Corner Mount



SBPM
Wall Mount



CWMTPTZ
Conduit
Wall Mount

Cameras Interfaces



3.5mm
Audio In



3.5mm
Audio Out



Built-in mic



24VDC
Power Input



Alarm In/Out



RJ45 PoE



microSD
up to 256GB



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Revised 8/26/24





8MP IP Multi-Sensor 180° Wide Angle Camera with White Light Intensifier® and Advanced Analytics

Integrated with and

O8LMST1

2.5mm fixed lens, white housing

Features

- 8MP 180° multi-sensor with image stitching
- Advanced face and vehicle detection
- Built-in Standard PoE (IEEE 802.3 af)
- Two-way audio supported
- Micro SD card 256GB support (card not included)
- IP67 compliant, weather resistant
- IK10 compliant, vandal resistant
- Face, people and vehicle detection
- Line crossing and region detection

NDAA
COMPLIANT

ONVIF | G | M | S | T



Junction Box
Included



Camera Specifications

Image	2/2.5 Progressive scan CMOS both lens
Max. Resolution	4096x1800, 8MP
Field of view	Horizontal: 180°; vertical: 65°
Illumination	0.005 lux @ (F1.1, IRE 50); B/W: 0.0005 lux @ (F1.1, IRE 50); 0 lux with Smart IR
White balance	Auto / manual / indoor / outdoor
DNR	3D DNR
Day/Night	White Light Intensifier®
Shutter Speed	1/30s-1/30,000s

Interfaces

Ethernet	10m / 100m
Power	12V DC (input jack)
Mic	3.5mm jack with line in supported
Micro SD	Up to 256GB
Alarm	1-CH alarm input; 1-CH alarm output; alarm INR with ground input & ground cable
Reset	Yes

Operating & Unit Specifications

Power	PoE or 12VDC (power supply not included)
Power Comp	12W max
Operating Temperature	-40°F - 131°F
Operating Humidity	Less than 95% (non-condensing)
Unit Dimensions	6.06" (L) x 5.07" (W)
Unit Weight	2.86 lbs.
Certifications	FCC and RoHS

Client Specifications

Web browser support	IE8-11 with plug-in; Microsoft Edge®, Google Chrome®, FireFox® with plug-in free
PC Application	SecureGuard® VMS, SecureGuard® CMS, Speco Blue VMS
Mobile	SecureGuard® Client, Speco Blue (iPhone® & Android™)

Audio Specifications

Speaker	1 built-in speaker, 4, 2W nom, 750Hz LFR, 100dB @ 0.1m, two-way audio
Microphone	1 built-in microphone, omnidirectional, 2K, -36dB @ 1 KHz sensitivity, THD 115dB SPL @ 1 KHz
Input Codec	G.711A/G.711U

Video Specifications

Main	4K / 1080p / 720p @ 20fps
Codec	H.265, H.264, H.265+, H.264+, MJPG
Bitrate	VBR/CBR (64 Kbps to 16MBs)
Streams	3 Streams
Compression	Main stream, sub stream

Network Specifications

Protocols	HTTP, HTTPS, IPv4/IPv6, 802.1x, QoS, FTP, SMTP, UPnP, SNMP, DNS, DDNS, NTP, RTSP, RTCP, RTP, TCP/IP, UDP, DHCP, PPPoE, P2P, SSL/TLS
DDNS Support	Speco DDNS (free of charge)
Security	User ID & password protection, IP/Mac address filtering, digest authentication



Camera Interfaces

3.5mm
Audio In



3.5mm
Audio Out



Built-in
Mic



Built-in
Speaker



DC 12V



Alarm In/Out



Optional Accessories



POEINJ
25.5W
PoE Injector



PSW5
12VDC
Power Supply



CMT1
Corner Mount



PMT1
Pole Mount



CLT4
Ceiling Mount



O4D6WM
Wall Mount



CLTX1
Ceiling Mount
4" Extension



CLTX2
Ceiling Mount
8" Extension



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Revised 3/14/25





8K H.265 NVR with Facial Recognition and Smart Analytics

N8NRX

8-Channel Facial Recognition NVR with 8 Built-In PoE Ports

N16NRX

16-Channel Facial Recognition NVR with 16 Built-In PoE Ports

Product Summary

With Speco's NDAA compliant NRX recorder, you will take your footage quality to the next level now supporting up to 16MP cameras @ 30 fps.

Features

- Real time recording up to 16MP resolution (8K) @ 30fps
- H.265 compression - Store up to 2x more than H.264!
- 4K HDMI out and one VGA monitor output,
- N8NRX: 1 SATA port for up to 20TB of storage max
N16NRX: 2 SATA ports for up to 40TB of storage max
- Facial Recognition and Comparison**
- Object and line crossing detection and alerts*
- Smart Search - Specify a region on the camera view and search on changes in that area*
- Free US-based DDNS and P2P services
- Remote viewing via web browser, or your mobile device
- Easy video exporting via USB
- Remote control included
- Rack ears (N16NRX only)
- 5 year limited warranty

*With Speco Smart Analytic Cameras

**With Speco Facial Detection Cameras

Compatible Apps



One app to view your Speco Devices on the go (Speco Silver Line not supported at this time).



Access your NR and HR Series Recorder to view and playback videos from your camera.

Storage: 2TB - 20TB	
N8NRX2TB	N8NRX12TB
N8NRX4TB	N8NRX16TB
N8NRX6TB	N8NRX20TB
N8NRX8TB	

Storage: 2TB - 40TB	
N16NRX2TB	N16NRX16TB
N16NRX4TB	N16NRX24TB
N16NRX6TB	N16NRX32TB
N16NRX8TB	N16NRX40TB
N16NRX8TB	



Front panel (N16NRX shown)



Rear panel (N16NRX shown)



Rear panel (N8NRX shown)



specoaccess immix



INCREASE MONTHLY REVENUE

Remotely Manage from Anywhere

Included Accessories



Rack Ears



Remote
Look may vary

Optional Accessories



P4550
5-port IP65 Rated
4 port PoE Switch



P8S10G
10-Port Gigabit Network
Switch (8 ports PoE, 2
ports uplink)



P455V
5-Port Gigabit Network
Switch (4 ports PoE,
1 port uplink)



P24S26G2
26-Port Gigabit Switch
with 24-PoE Ports and
2 SFP Uplink



P32S36GM
36 Port Managed
Gigabit Switch
(32 ports PoE, 4xSFP Uplink)

RFP#2026-0622: Spec Sheet 3

Technical Specification NVR Video Recorder

Model		NRX		
Video	Input	Max. IP Channels	8	
		IP Camera	H.265/H.264 auto detection (max. 16MP)	
	Output	Main Monitor	HDMI (max. 4K) and VGA (max. full HD)	
Audio	Network Input	8-CH IPC audio input	16-CH IPC audio input	
	Local Input		RCAx1	
	Local Output		RCAx1	
Recording	Encoding Resolutions	16MP/12MP/8MP/6MP/5MP/4MP/3MP/1080P/960P/720P		
	Codec	H.264/H.265 (auto detection)		
	Max Frame Rate per Channel	16MP @ 30fps		
	Recording Mode	Analytics/continuous/motion/sensor/schedule/manual		
	Pre-Recording	Max. 5 seconds		
	Post Recording	Max. 10 minutes		
Search & Playback	Search	EZ search, motion, specific date/time, event, museum, bookmarks, snapshots, log		
	Simultaneous Playback	Max. 8-CH	Max. 16-CH	
	Smart Search	Highlighted color to display camera records in a certain period of time, different colors refer to different record events		
	Playback Functions	Play, pause, fast forward, rewind, digital zoom, etc.		
Backup	Media	USB drive, network		
	Format	MP4, JPG, AVI, proprietary format (player included)		
Storage	HDD	Max Capacity of each HDD	40TB	
		Internal SATA ports	1	
	USB	Front	1 (USB 2.0)	2
		Rear	1 USB 3.0 1 USB 2.0	1 USB 2.0, 1 USB 3.0
Alarm	Mode	Manual, sensor, motion, exception, intelligence		
	Input	8-CH local		
	Output	4-CH local		
	Linkage	Record/snapshot/preset/email/pop-up window		
User I/F	Input Method	IR remote, mouse		
Network	Network Bandwidth	160Mbps	192Mbps	
	P2P/Dynamic DNS	Free US-Based Speco P2P and DDNS service		
	Network Protocols	TCP/IP, PPPoE, DHCP, DNS, UPnP, NTP, SMTP		
Network Access	Mobile	iOS*/Android™ via Speco Blue App, SecureGuard® Client		
	Web Viewer	Google Chrome®, Microsoft Edge®, Firefox®, Safari®		
	VMS/CMS	Speco Blue VMS, SecureGuard®		
	Max. User Access	Max 10 users online (web client)		
Features	Digital Zoom	Live and playback, free size		
	Fisheye Dewrapping*	Yes		
	S.M.A.R.T (Self-Monitoring, Analysis & Reporting Technology)	Temperature, power on time, bad sectors, and health		
Smart Analytics	People/Vehicle Detection	Line crossing and intrusion		
	Facial Recognition	Face search up to 8-CH (N8NRX) and up to 16-CH (N16NRX) Face recognition trigger event up to 6-CH		
	LPR	8-CH	16-CH	
Power	Power Consumption	≤ 15W (without HDD)		
	PoE Ports	8	16	
	Power per PoE Port Max (802.3at)	30W		
	Total PoE Power Budget (802.3af/at)	80W	150W	
Environment	Operating Temperature	14°F to 122°F (-10°C to 50°C)		
	Operating Humidity	10% - 90% humidity		
Dimensions	Unit	300mm x 249mm x 45mm (11.8" x 9.8" x 2.0")	380mm x 268mm x 45mm (15.0" x 10.6" x 2.0")	



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Revised 3/10/26

